

松翰科技公司簡介

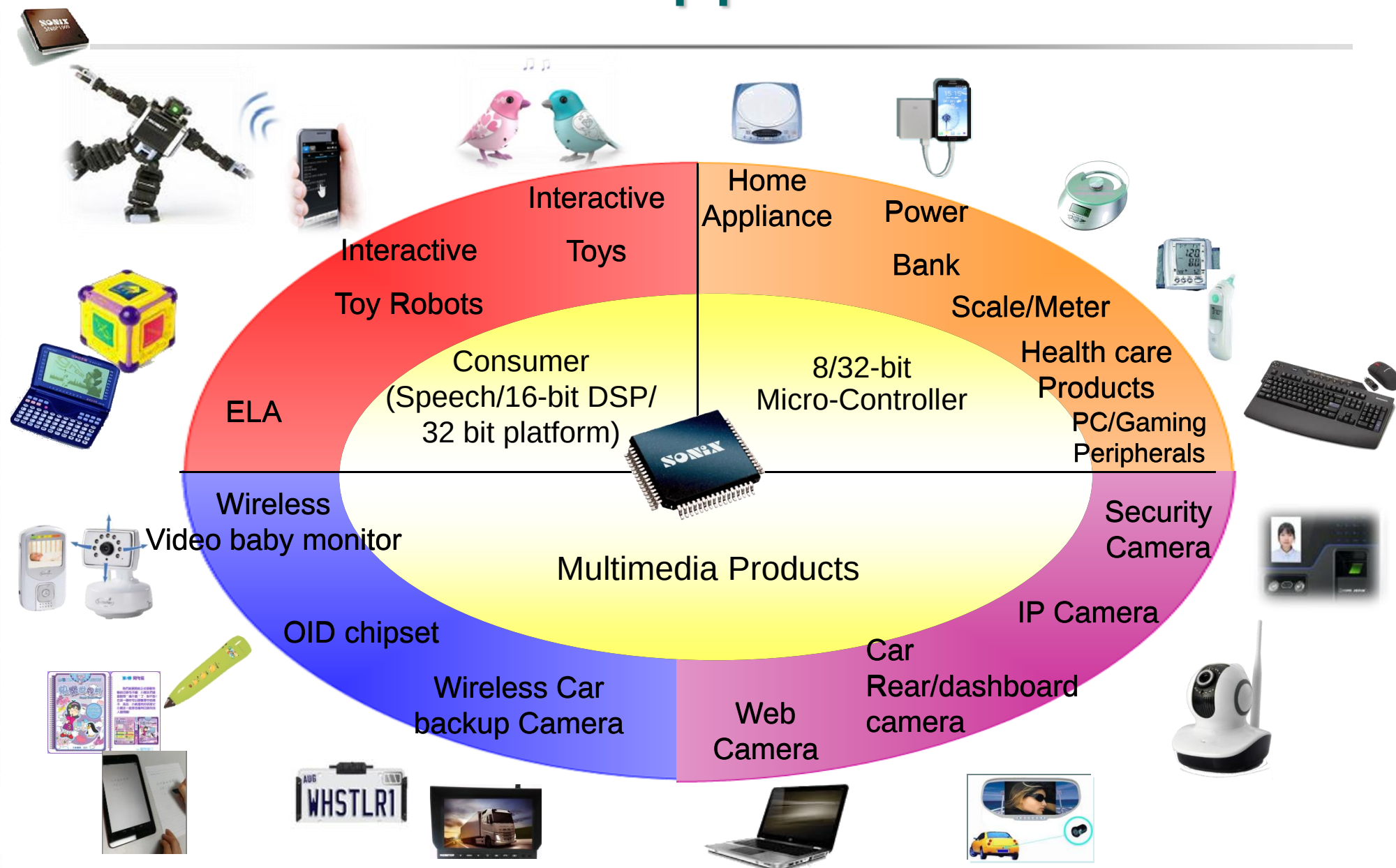
SONiX Technology Co., Ltd. Company Briefing

Spokesperson: Daniel Pan

Date: August 12th , 2022



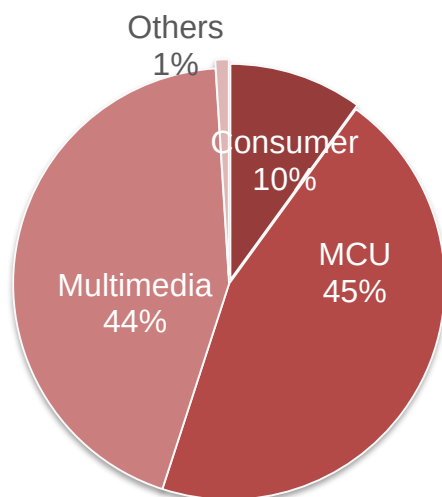
Product Lines & Applications



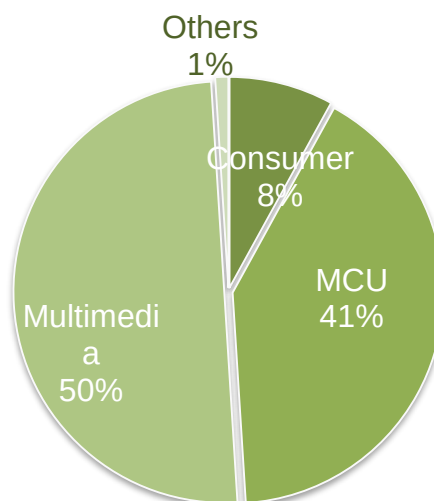
Product Mix Change



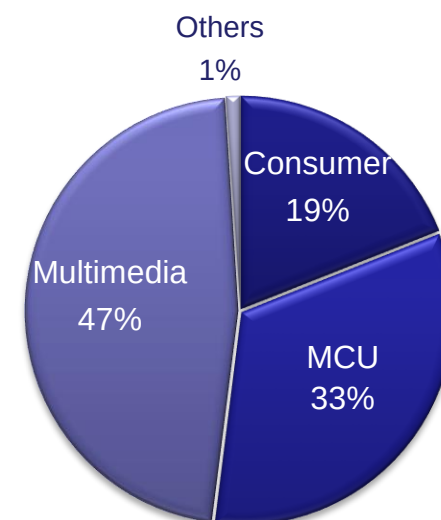
FY2020



FY2021



FY2022 1H

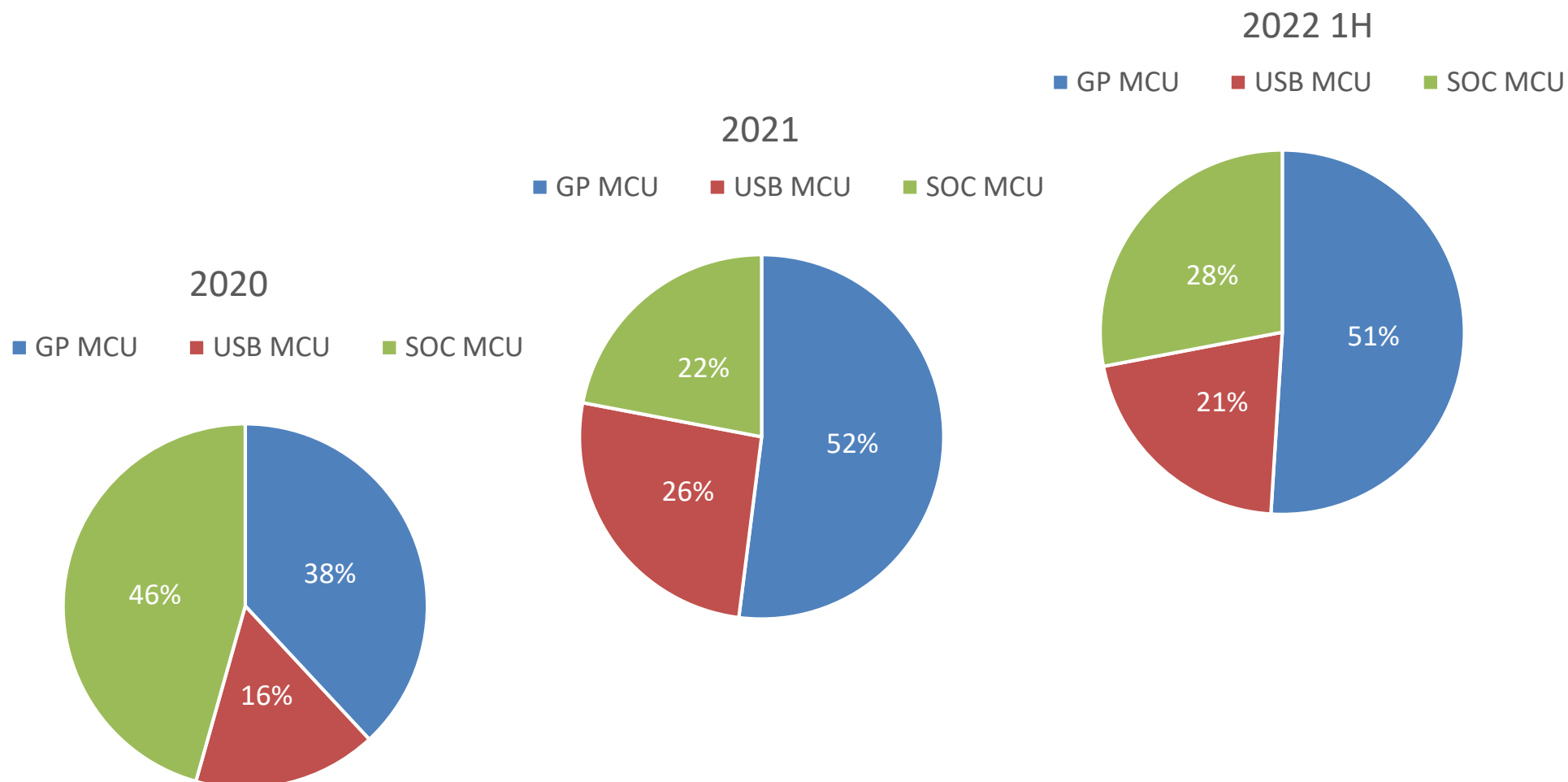


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Scale Products  Oximeter  Glucose Meter  	Remote Control     Battery Charger  Drone  Others    	PC Peripherals   Gaming Accessories    USB Type C PD Charger 

2022 1H MCU breakdown

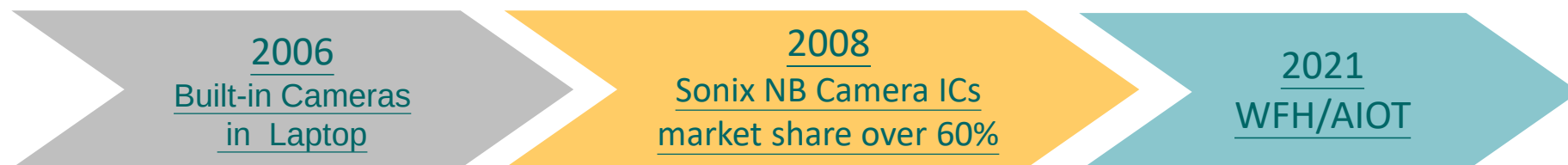




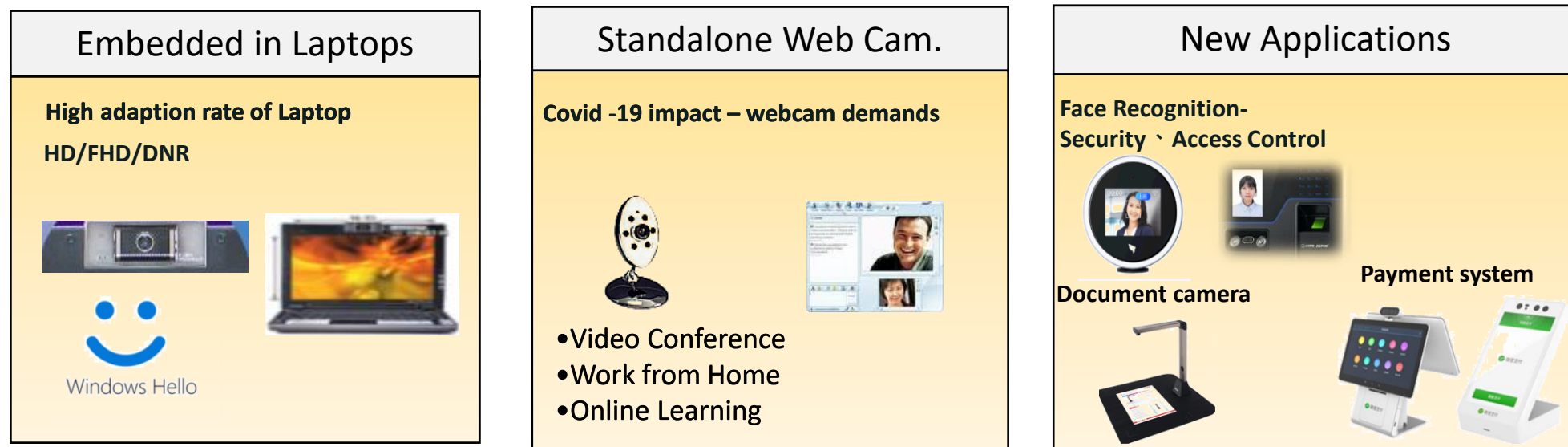
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

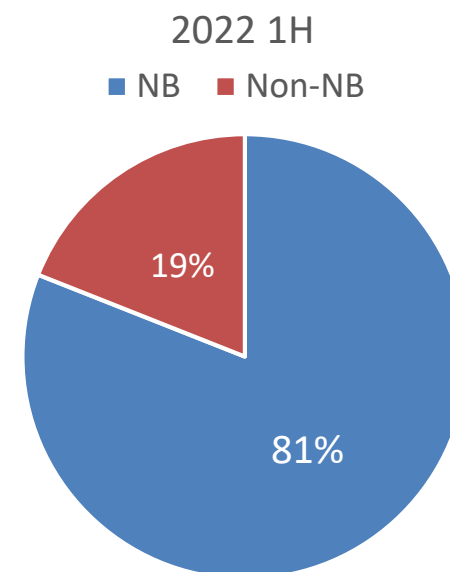
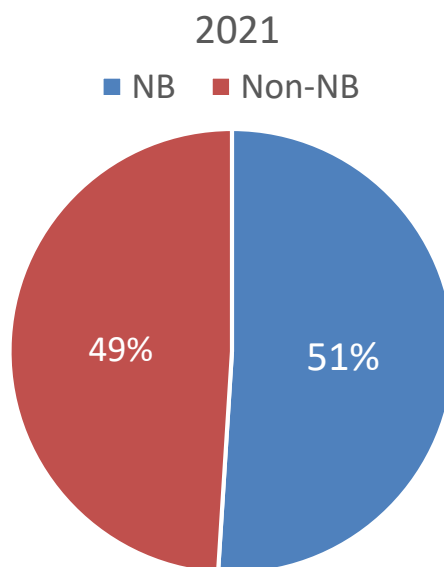
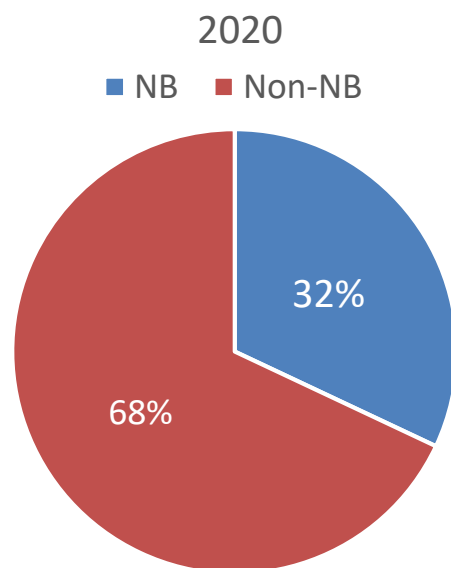
■ Aggressive expansion



■ New applications create larger markets



Webcam IC breakdown



2022 1H Financial Results Summary



Unit: NT\$ in Thousand	2022 1H	2021 1H
Net Sales	2,054,048	2,961,761
Net Income	444,412	866,864
EPS (NTD)	2.76	3.97
Cash and cash equivalents	1,849,416	1,866,814
Inventories, net	1,340,419	1,062,901
Inventory Turnover Days	245	124
Accounts and Notes Receivables	516,141	646,215
Total Assets	5,760,969	5,713,341
Total Liabilities	2,214,803	1,231,143
Total Equity	3,546,166	4,482,198

2022 1H Financial Results YoY



Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 1H	%	2021 1H	%	YoY(%)
Net Sales	2,054,048	100%	2,961,761	100%	-31%
Gross Profit	970,705	47%	1,433,712	48%	-32%
Operating Income	444,412	22%	866,864	29%	-49%
Income Before Tax	548,691	27%	855,528	29%	-36%
Net Income	463,613	23%	667,131	23%	-31%
Gross Margin Rate	47%		48%		
EPS (NT Dollars)	2.76		3.97		



2022 2Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 2Q	%	2021 2Q	%	YoY(%)
Net Sales	1,027,183	100%	1,574,640	100%	-35%
Gross Profit	489,580	48%	820,670	52%	-40%
Operating Income	213,765	33%	510,730	32%	-58%
Income Before Tax	280,824	27%	498,711	32%	-44%
Net Income	250,254	24%	397,855	25%	-37%
Gross Margin Rate	48%		52%		
EPS (NT Dollars)	1.49		2.37		



2022 2Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 2Q	%	2022 1Q	%	QoQ(%)
Net Sales	1,027,183	100%	1,026,865	100%	0.03%
Gross Profit	489,580	48%	481,125	47%	2%
Operating Income	213,765	21%	230,647	22%	-7%
Income Before Tax	280,824	27%	267,867	26%	5%
Net Income	250,254	24%	213,359	21%	17%
Gross Margin Rate	48%		47%		
EPS (NT Dollars)	1.49		1.27		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2016	2017	2018	2019	2020	2021
EPS	1.67	1.41	2.02	2.03	6.11	8.71
Cash Dividend	1.8	1.5	2.08	2.1	5.7	7
Payout Reatio	108%	106%	103%	103%	93%	80%

Q & A

