

松翰科技公司簡介

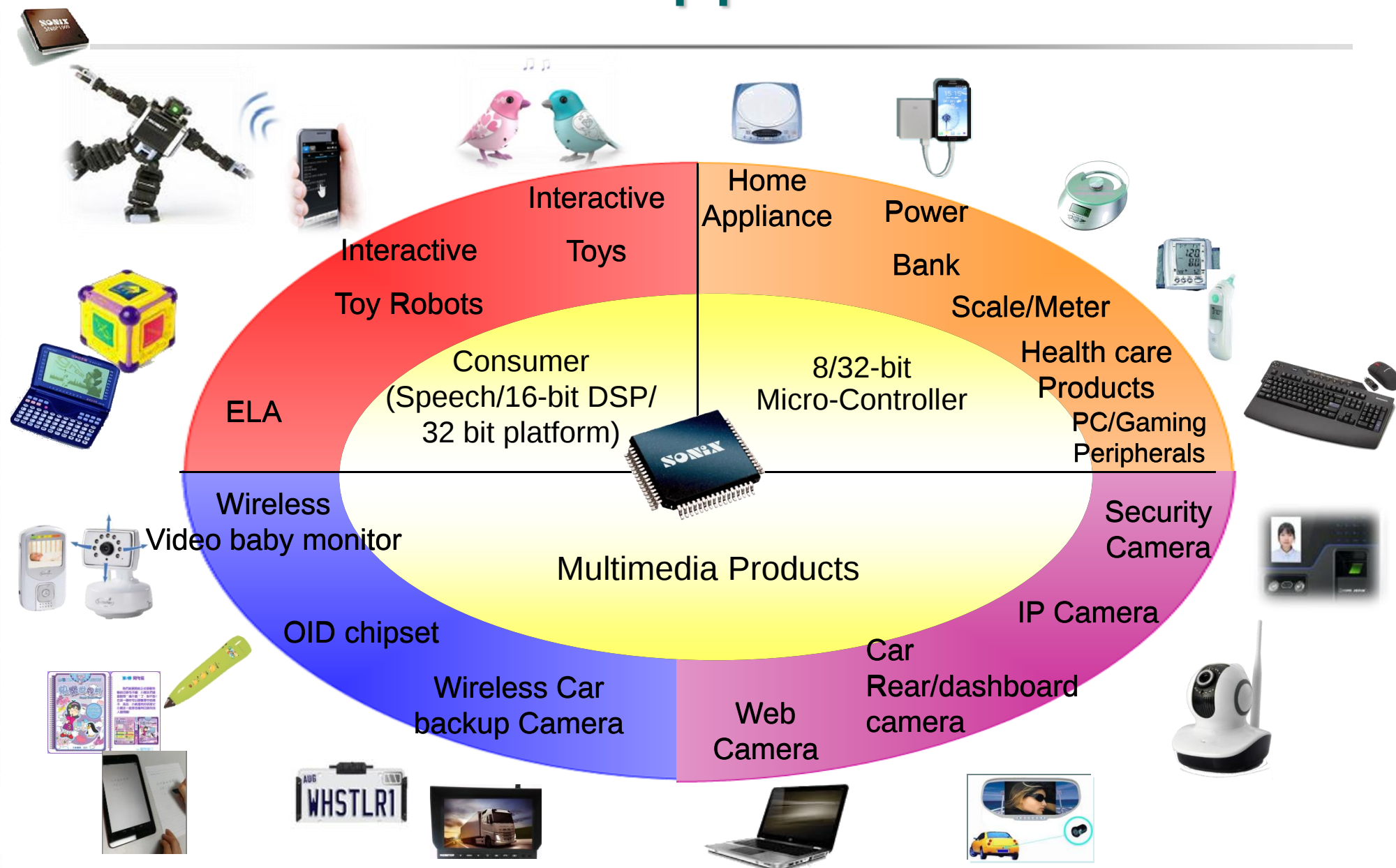
SONiX Technology Co., Ltd. Company Briefing

Spokesperson: Daniel Pan

Date: May 11th , 2022



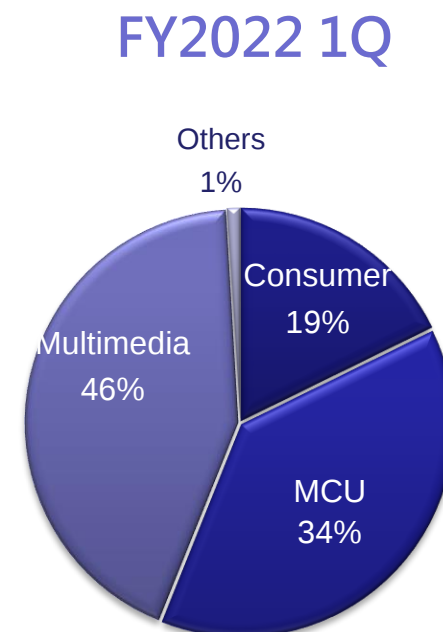
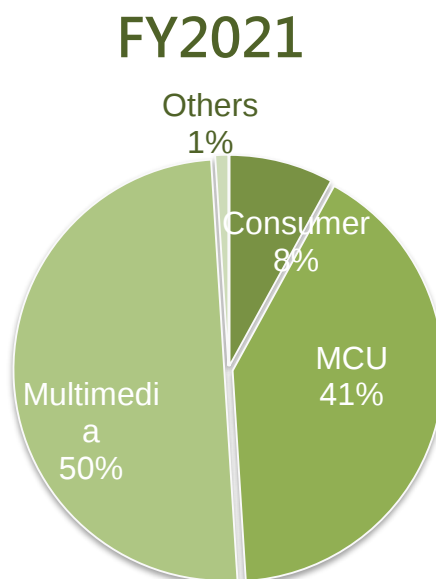
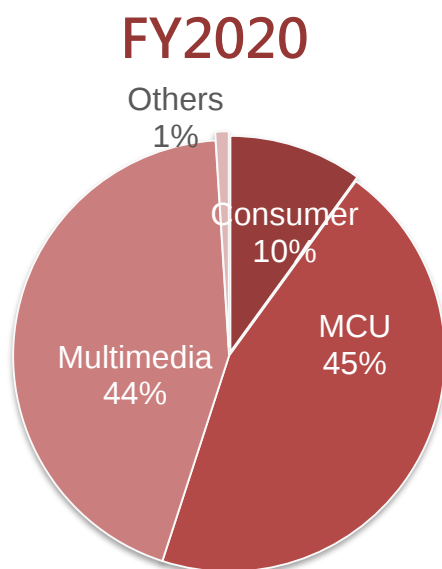
Product Lines & Applications



Product Mix Change



- Multimedia products with strong growth momentum in 2021 1Q



Sonix MCU Overview by Applications

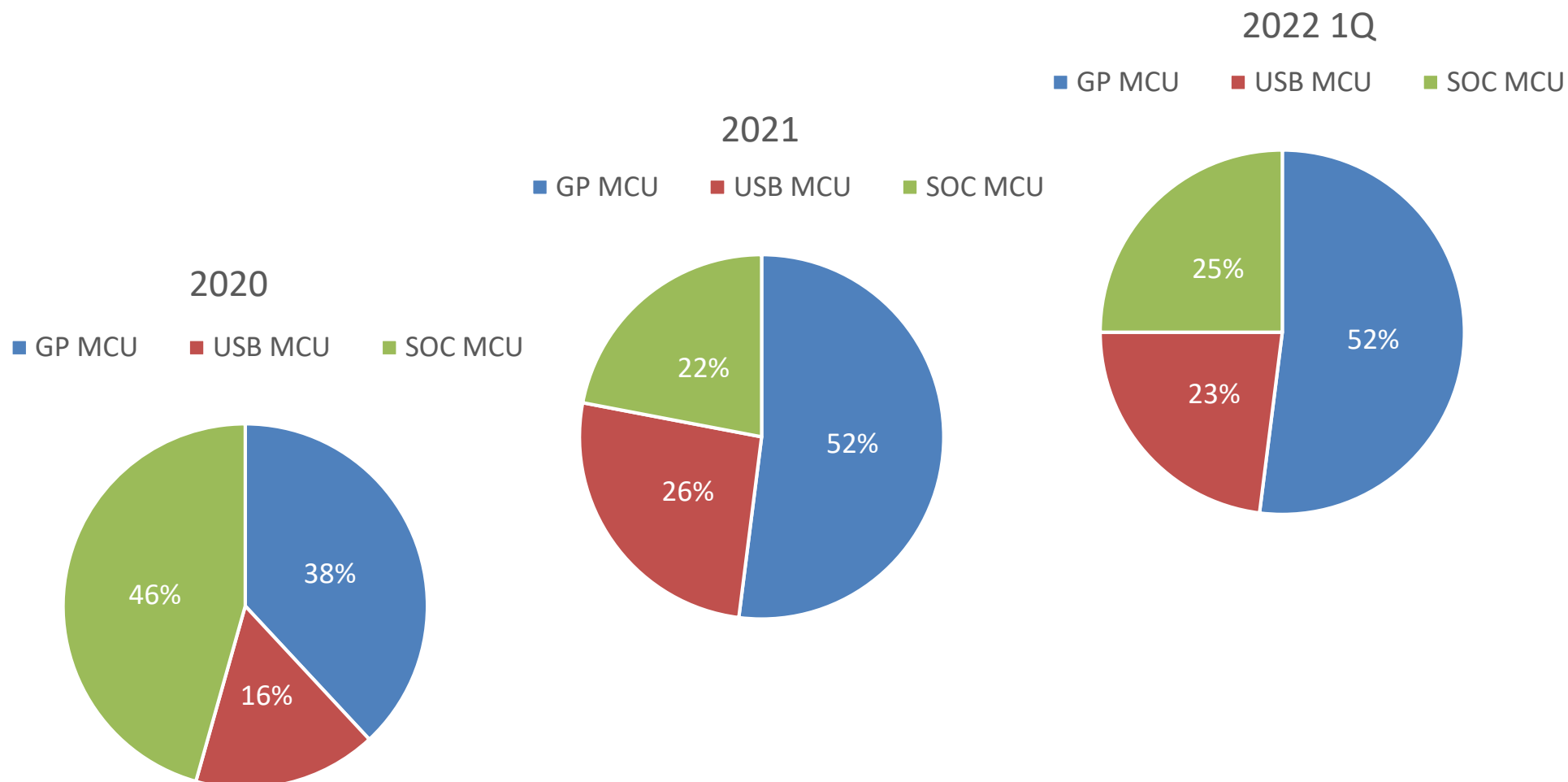


SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Scale Products  Oximeter  Glucose Meter  	Remote Control    Battery Charger  Drone  Others    	PC Peripherals   Gaming Accessories    USB Type C PD Charger 

2022 1Q MCU breakdown



- Demands for GP (General Purpose MCU) was flat in 2022 1Q.

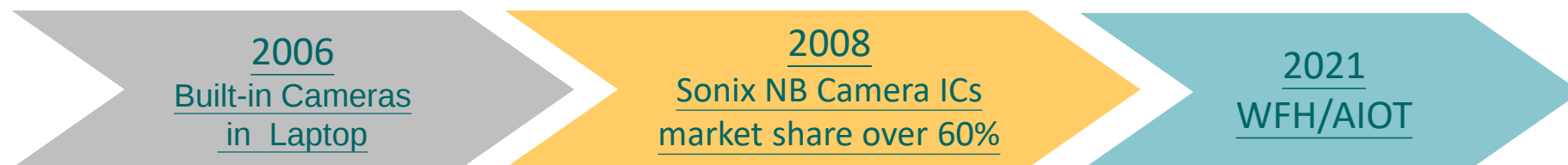




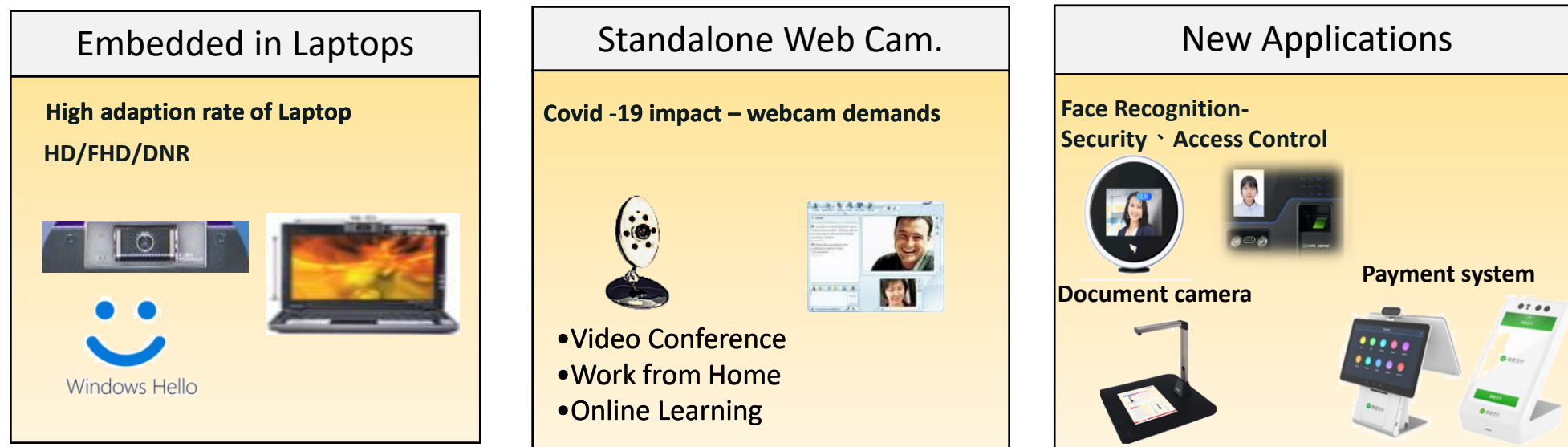
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

■ Aggressive expansion



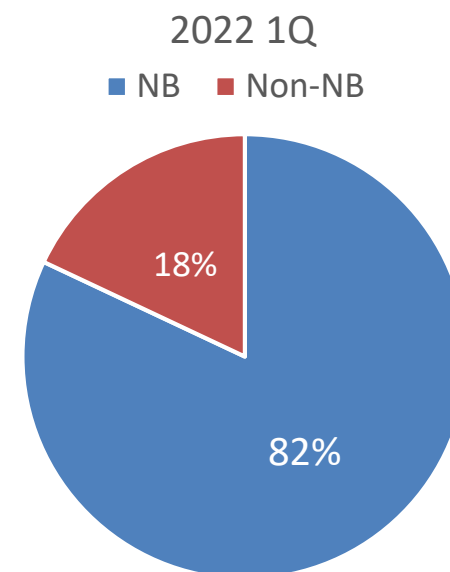
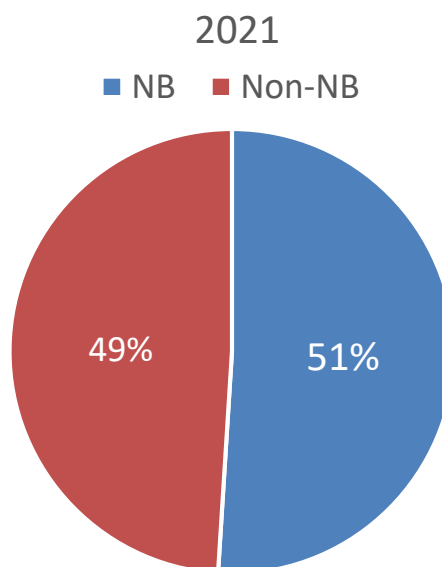
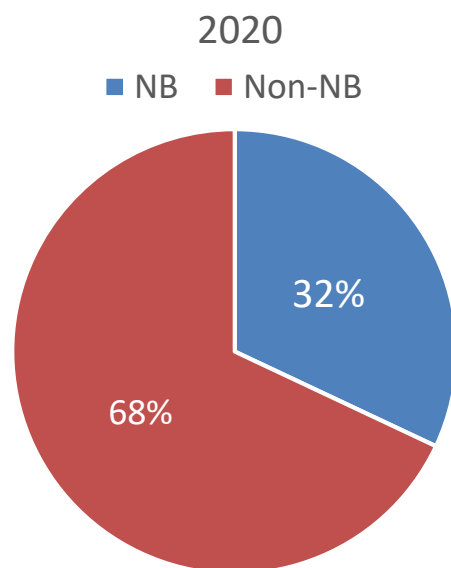
■ New applications create larger markets



Webcam IC breakdown



- NB Camera IC account for over 80% of Webcam IC revenue in 2022 1Q





2022 1Q Financial Results Summary

Unit: NT\$ in Thousand

	2022 1Q	2021 1Q
Net Sales	1,026,865	1,387,121
Net Income	230,647	356,134
EPS (NTD)	1.27	1.60
Cash and cash equivalents	1,629,133	1,695,246
Inventories, net	1,438,494	1,007,932
Inventory Turnover Days	252	119
Accounts and Notes Receivables	548,670	618,570
Total Assets	5,863,886	5,391,757
Total Liabilities	1,217,346	1,241,665
Total Equity	4,646,540	4,150,092



2022 1Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 1Q	%	2021 1Q	%	YoY(%)
Net Sales	1,026,865	100%	1,387,121	100%	-26%
Gross Profit	481,125	47%	613,042	44%	-22%
Operating Income	230,647	22%	356,134	26%	-35%
Income Before Tax	267,867	26%	356,817	26%	-25%
Net Income	213,359	21%	269,276	19%	-21%
Gross Margin Rate	47%		44%		
EPS (NT Dollars)	1.27		1.60		



2022 1Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 1Q	%	2021 4Q	%	QoQ(%)
Net Sales	1,026,865	100%	1,207,062	100%	-15%
Gross Profit	481,125	47%	618,481	51%	-22%
Operating Income	230,647	22%	345,718	29%	-33%
Income Before Tax	267,867	26%	347,696	29%	-23%
Net Income	213,359	21%	282,695	23%	-25%
Gross Margin Rate	47%		51%		
EPS (NT Dollars)	1.27		1.68		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2016	2017	2018	2019	2020	2021
EPS	1.67	1.41	2.02	2.03	6.11	8.71
Cash Dividend	1.8	1.5	2.08	2.1	5.7	7
Payout Reatio	108%	106%	103%	103%	93%	80%

Q & A

