

松翰科技公司簡介

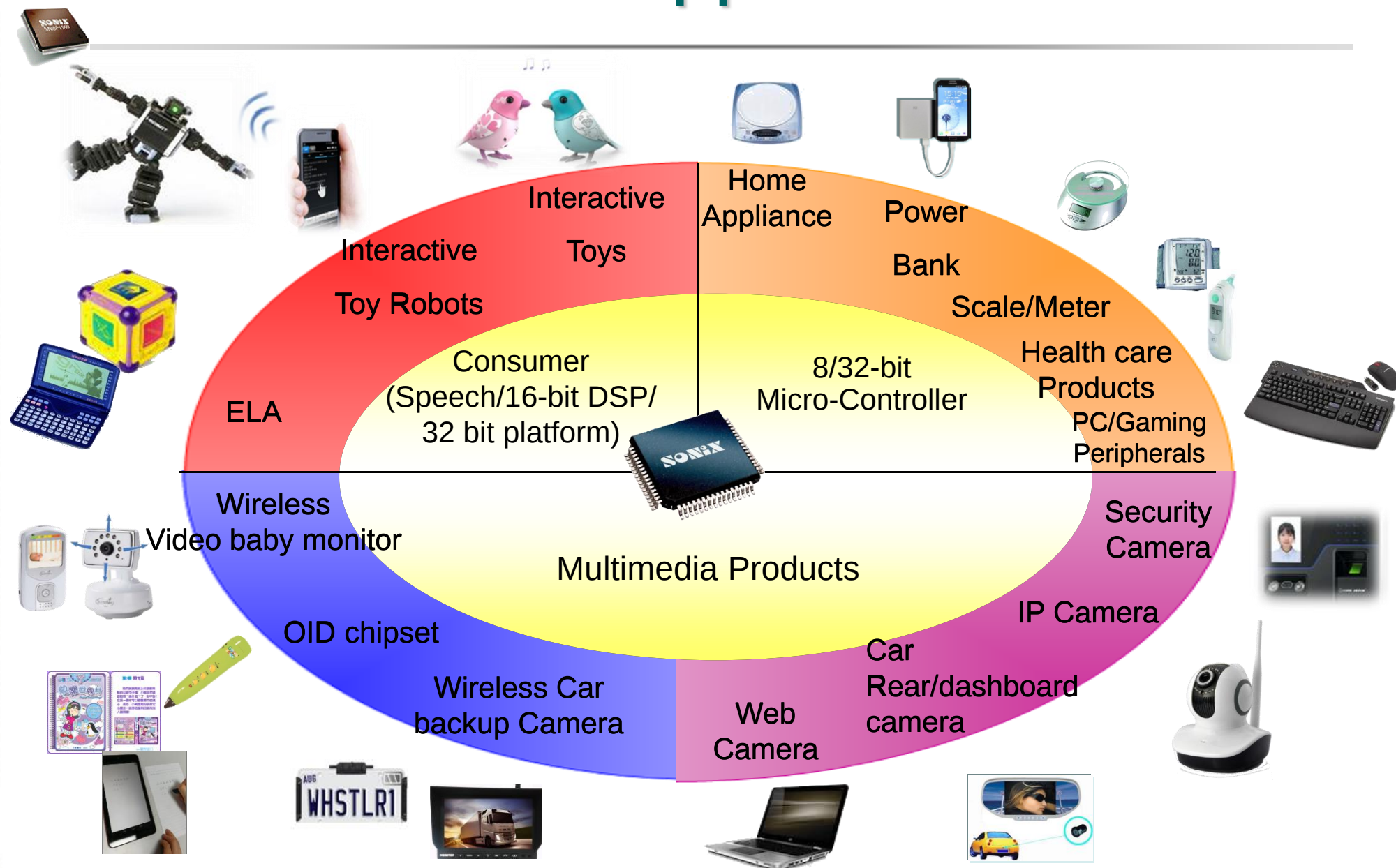
SONiX Technology Co., Ltd. Company Briefing

Spokesperson: Daniel Pan

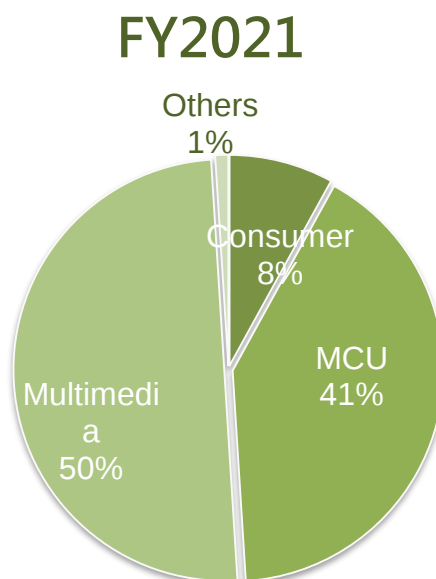
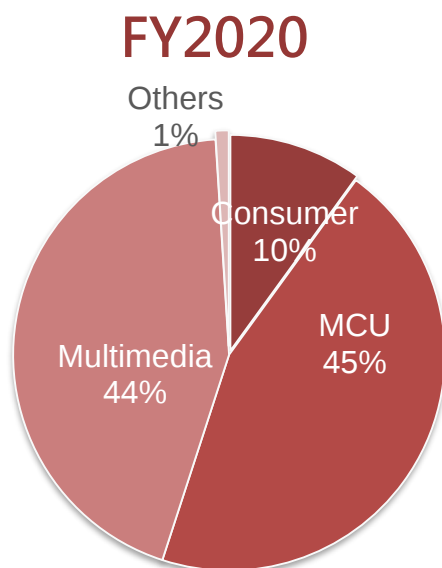
Date: November 15th , 2022



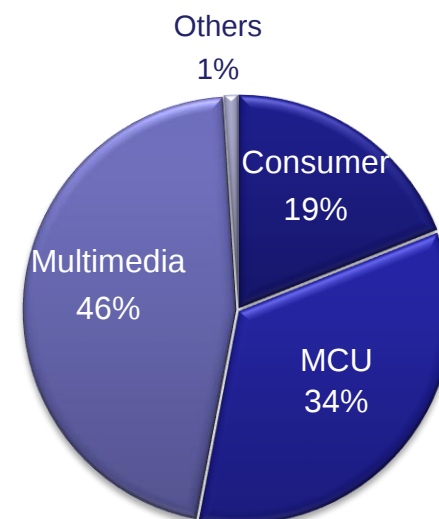
Product Lines & Applications



Product Mix Change



FY2022 1~3Q

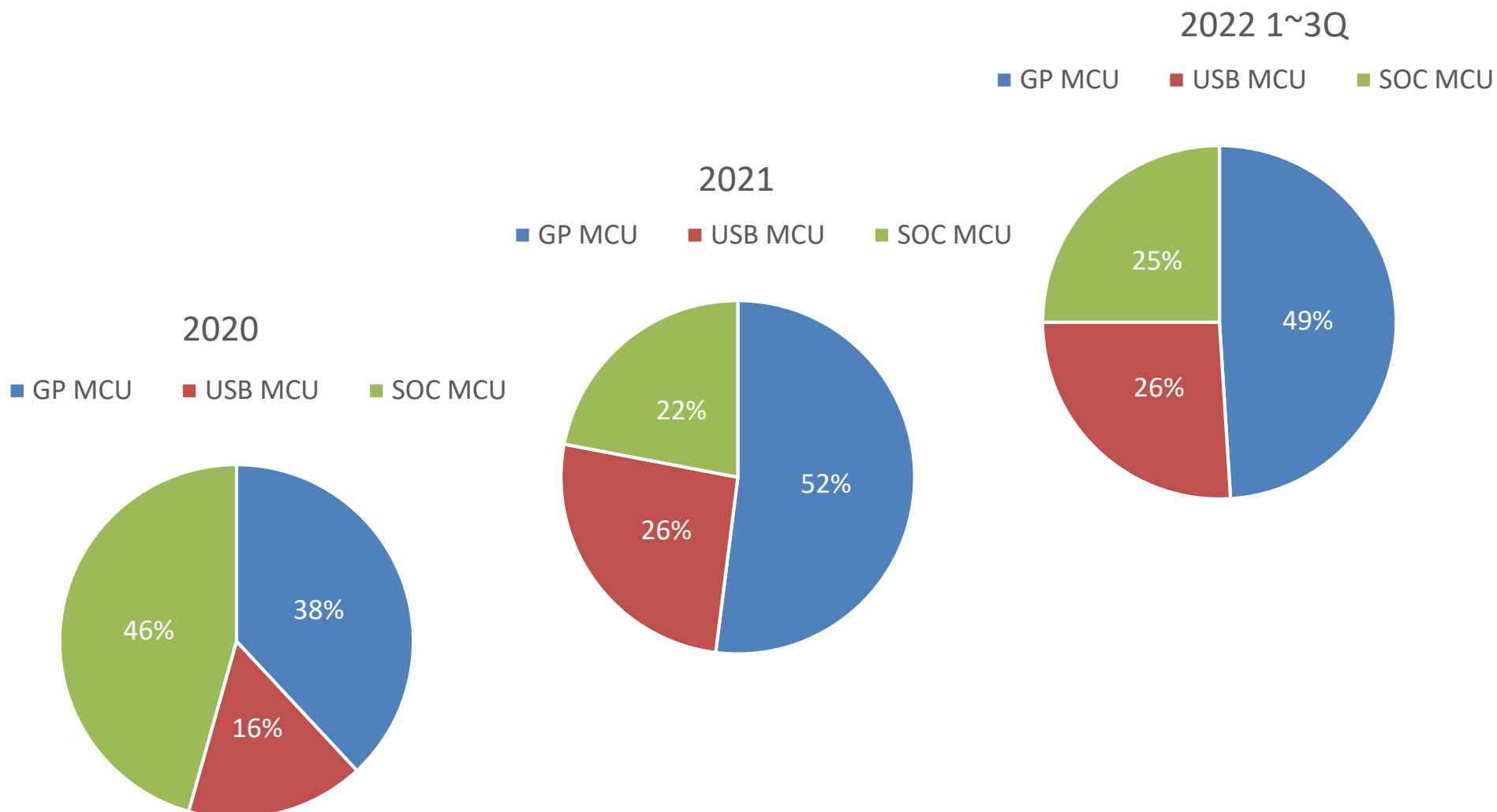


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Oximeter  Blood pressure Monitor  Glucose Meter  Scale Products  	Remote Control  Drone  Home Appliances   Others     Battery Charger 	PC Peripherals   Gaming Accessories     USB Type C PD Charger 

2022 1~3Q MCU breakdown

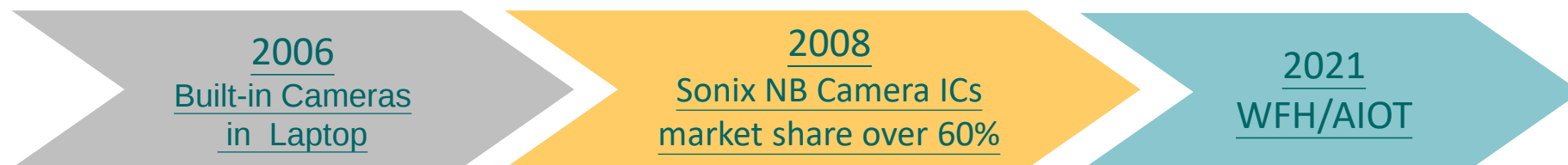




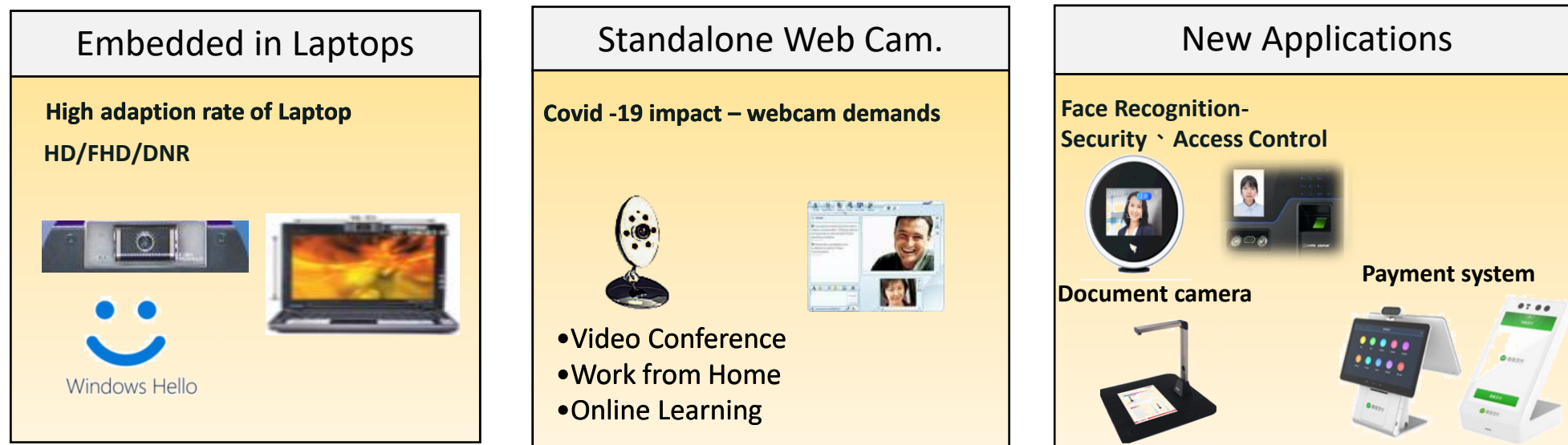
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

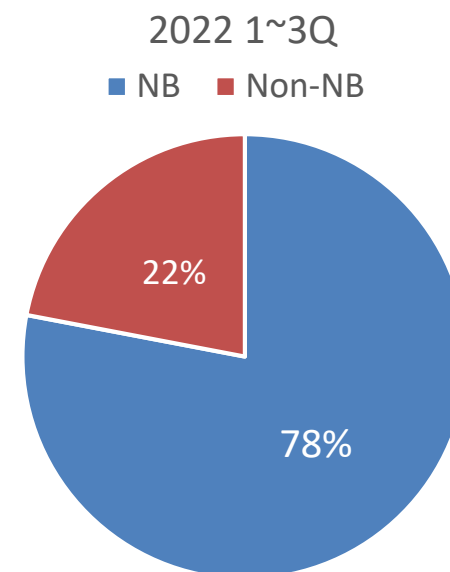
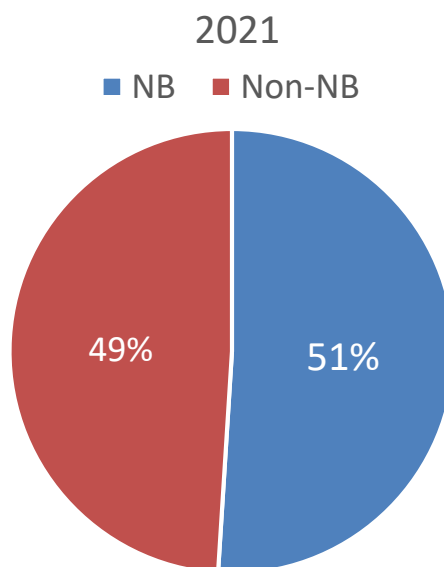
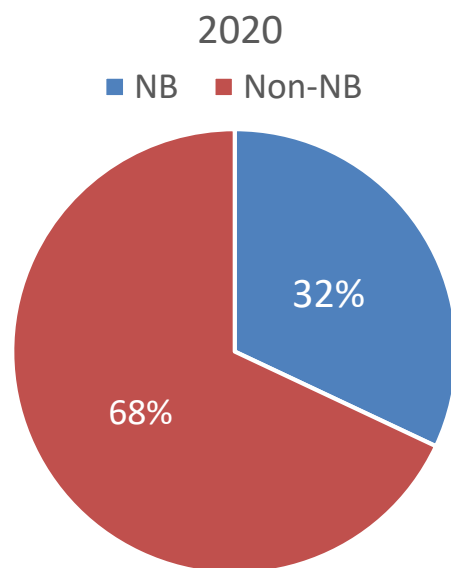
■ Aggressive expansion



■ New applications create larger markets



Webcam IC breakdown



2022 1~3Q Financial Results Summary



Unit: NT\$ in Thousand	2022 1~3Q	2021 1~3Q
Net Sales	2,798,510	4,658,477
Net Income	527,341	1,500,840
EPS (NTD)	3.32	7.03
Cash and cash equivalents	766,465	1,280,425
Inventories, net	1,275,468	1,243,158
Inventory Turnover Days	260	136
Accounts and Notes Receivables	383,351	786,626
Total Assets	4,286,684	5,348,124
Total Liabilities	714,462	1,321,689
Total Equity	3,572,222	4,026,435



2022 1~3Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 1~3Q	%	2021 1~3Q	%	YoY(%)
Net Sales	2,798,510	100%	4,658,477	100%	-40%
Gross Profit	1,308,195	47%	2,395,520	51%	-45%
Operating Income	527,341	19%	1,500,840	32%	-65%
Income Before Tax	667,295	24%	1,522,012	33%	-56%
Net Income	557,785	20%	1,179,625	25%	-53%
Gross Margin Rate	47%		51%		
EPS (NT Dollars)	3.32		7.03		



2022 3Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 3Q	%	2021 3Q	%	YoY(%)
Net Sales	744,462	100%	1,696,716	100%	-56%
Gross Profit	337,490	45%	961,808	57%	-65%
Operating Income	82,929	33%	633,976	37%	-87%
Income Before Tax	118,604	16%	666,484	39%	-82%
Net Income	94,172	13%	512,494	30%	-82%
Gross Margin Rate	45%		57%		
EPS (NT Dollars)	0.56		3.05		



2022 3Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 3Q	%	2022 2Q	%	QoQ(%)
Net Sales	744,462	100%	1,027,183	100%	-28%
Gross Profit	337,490	45%	489,580	48%	-31%
Operating Income	82,929	11%	213,765	21%	-61%
Income Before Tax	118,604	16%	280,824	27%	-58%
Net Income	94,172	13%	250,254	24%	-62%
 Gross Margin Rate	 45%		 48%		
 EPS (NT Dollars)	 0.56		 1.49		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2016	2017	2018	2019	2020	2021
EPS	1.67	1.41	2.02	2.03	6.11	8.71
Cash Dividend	1.8	1.5	2.08	2.1	5.7	7
Payout Ratio	108%	106%	103%	103%	93%	80%

Q & A

