

松翰科技公司簡介

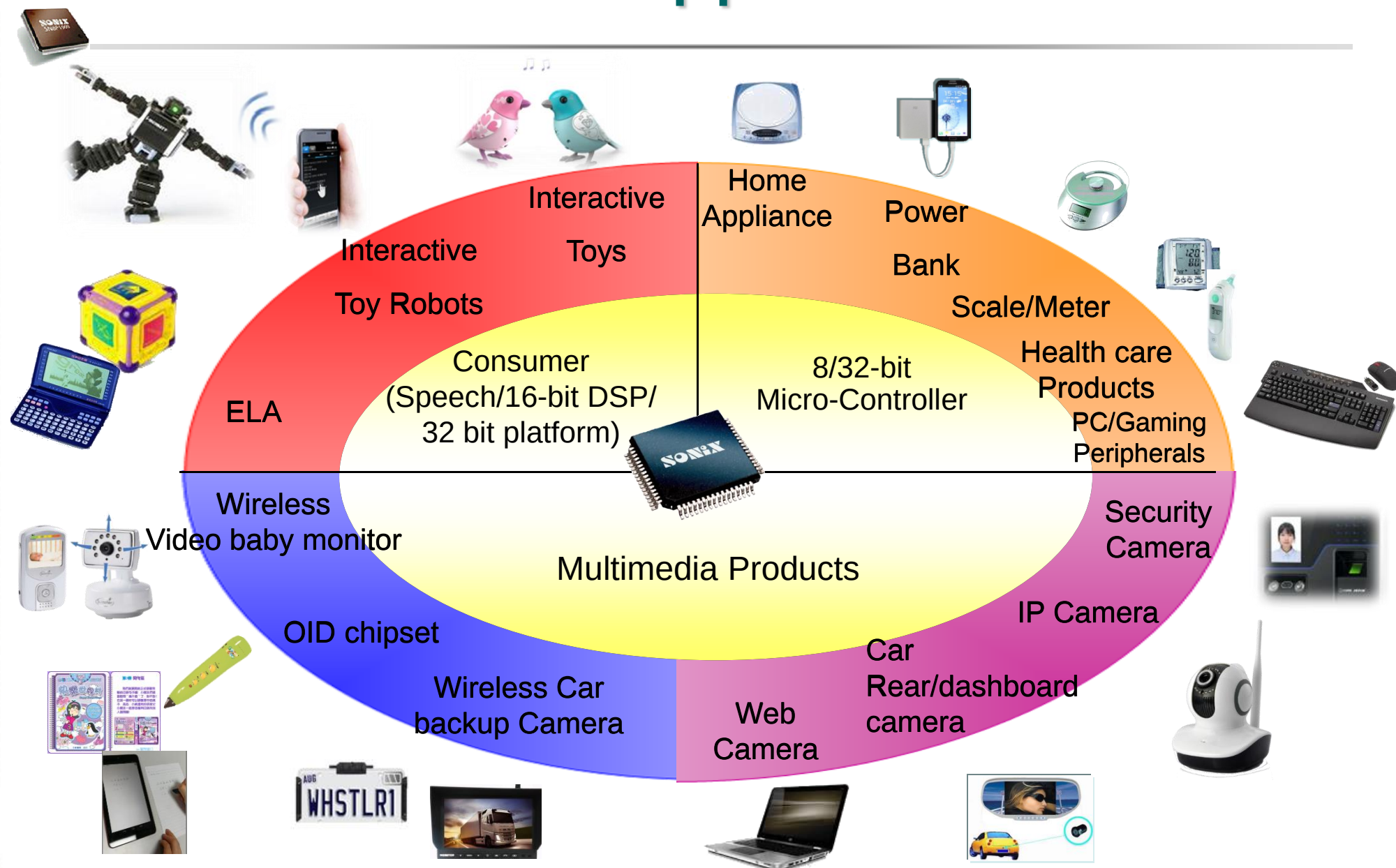
SONiX Technology Co., Ltd. Company Briefing

Spokesperson: Daniel Pan

Date: August 15th , 2023



Product Lines & Applications

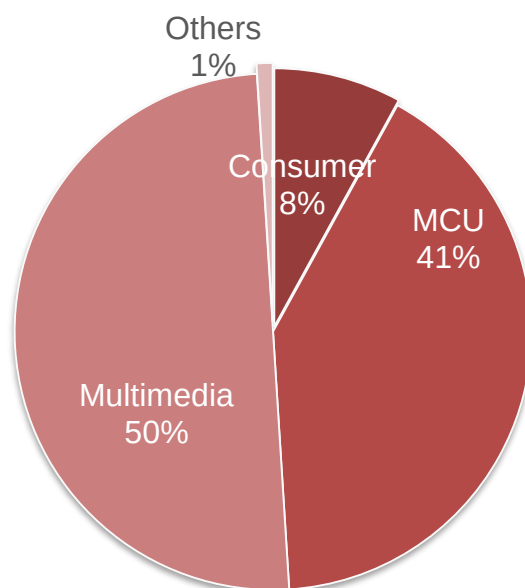


Product Mix Change

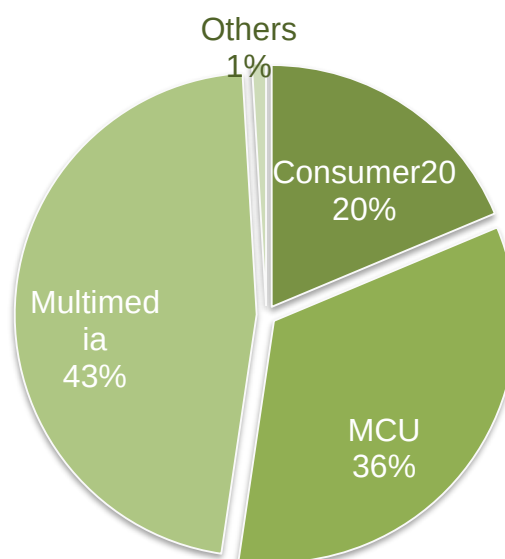
Confidential



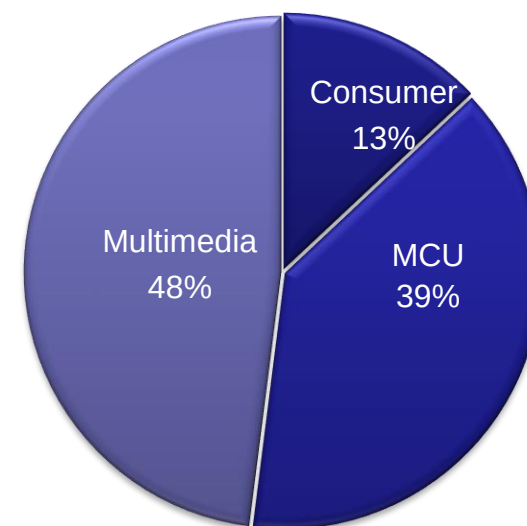
FY2021



FY2022



FY2023 1H

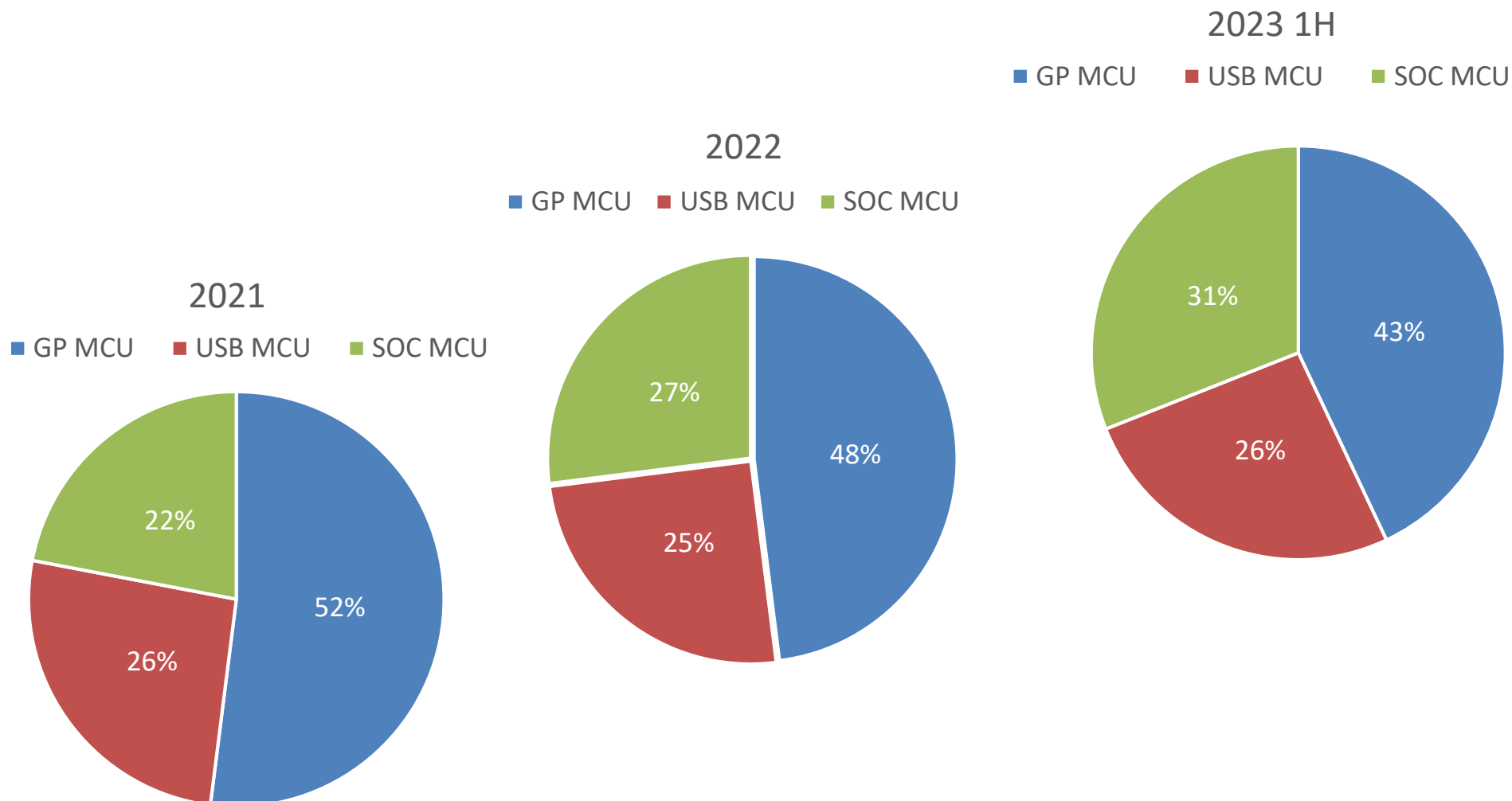


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Oximeter  Blood pressure Monitor  Glucose Meter  Scale Products  	Remote Control  Drone  Home Appliances   Others     Battery Charger 	PC Peripherals   Gaming Accessories    USB Type C PD Charger  

2023 1H MCU breakdown





Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

■ Aggressive expansion

2006
Built-in Cameras
in Laptop

2008
Sonix NB Camera ICs
market share over 60%

2021
WFH/AIOT

2023~2024
HDR/AI/HPD

■ New applications create larger markets

Embedded in Laptops

High adaption rate of Laptop
HD/FHD/DNR



Standalone Web Cam.

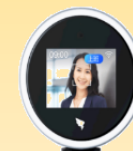
Covid -19 impact – webcam demands



- Video Conference
- Work from Home
- Online Learning

New Applications

AI /HPD/Industrial Control



Document camera



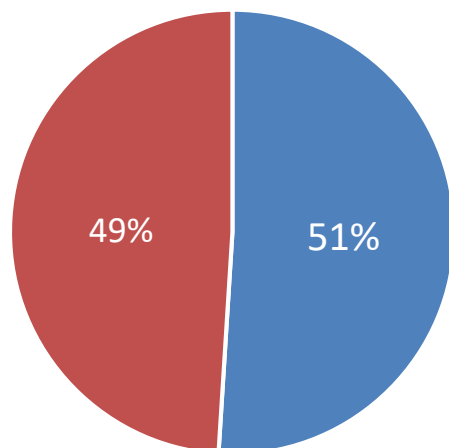
Payment system



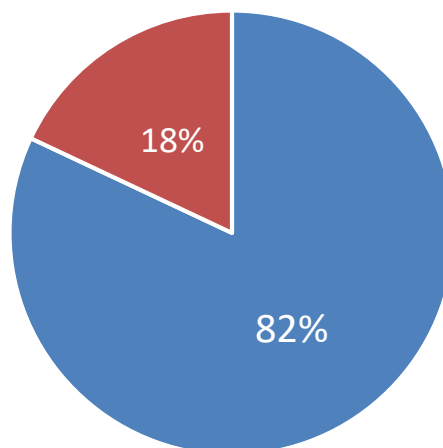
Webcam IC breakdown



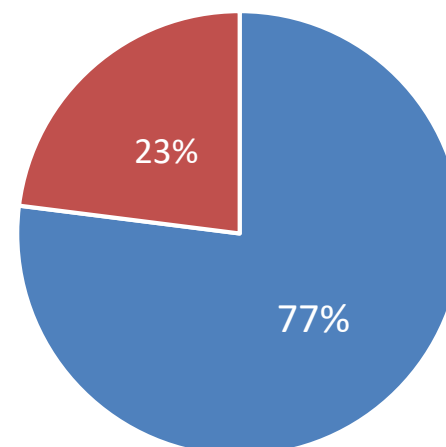
2021
■ NB ■ Non-NB



2022
■ NB ■ Non-NB



2023 1H
■ NB ■ Non-NB



2023 1H Financial Results Summary



Unit: NT\$ in Thousand

	2023 1H	2022 1H
Net Sales	1,201,406	2,054,048
Net Income	83,432	463,613
EPS (NTD)	0.50	2.76
Cash and cash equivalents	1,083,659	1,849,416
Inventories, net	919,324	1,340,419
Inventory Turnover Days	294	245
Accounts and Notes Receivables	336,039	516,141
Total Assets	4,405,525	5,760,969
Total Liabilities	981,970	2,214,803
Total Equity	3,423,555	3,546,166

2023 1H Financial Results YoY



Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2023 1H	%	2022 1H	%	YoY(%)
Net Sales	1,201,406	100%	2,054,048	100%	-42%
Gross Profit	482,437	40%	970,705	47%	-50%
Operating Income	34,438	3%	444,412	22%	-92%
Income Before Tax	67,043	6%	548,691	27%	-88%
Net Income	83,432	7%	463,613	23%	-82%
Gross Margin Rate	40%		47%		
EPS (NT Dollars)	0.50		2.76		



2023 2Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2023 2Q	%	2022 2Q	%	YoY(%)
Net Sales	662,960	100%	1,027,183	100%	-35%
Gross Profit	267,759	40%	489,580	48%	-45%
Operating Income	29,655	33%	213,765	21%	-86%
Income Before Tax	55,579	8%	280,824	27%	-80%
Net Income	74,464	11%	250,254	24%	-70%
Gross Margin Rate	40%		48%		
EPS (NT Dollars)	0.45		1.49		



2023 2Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2023 2Q	%	2023 1Q	%	QoQ(%)
Net Sales	662,960	100%	538,446	100%	23%
Gross Profit	267,759	40%	214,678	40%	25%
Operating Income	29,655	4%	4,783	1%	520%
Income Before Tax	55,579	8%	11,464	2%	385%
Net Income	74,464	11%	8,968	2%	730%
Gross Margin Rate	40%		40%		
EPS (NT Dollars)	0.45		0.05		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2017	2018	2019	2020	2021	2022
EPS	1.41	2.02	2.03	6.11	8.71	3.45
Cash Dividend	1.5	2.08	2.1	5.7	7	2.5
Payout Reatio	106%	103%	103%	93%	80%	72%

The End

