

松翰科技公司簡介

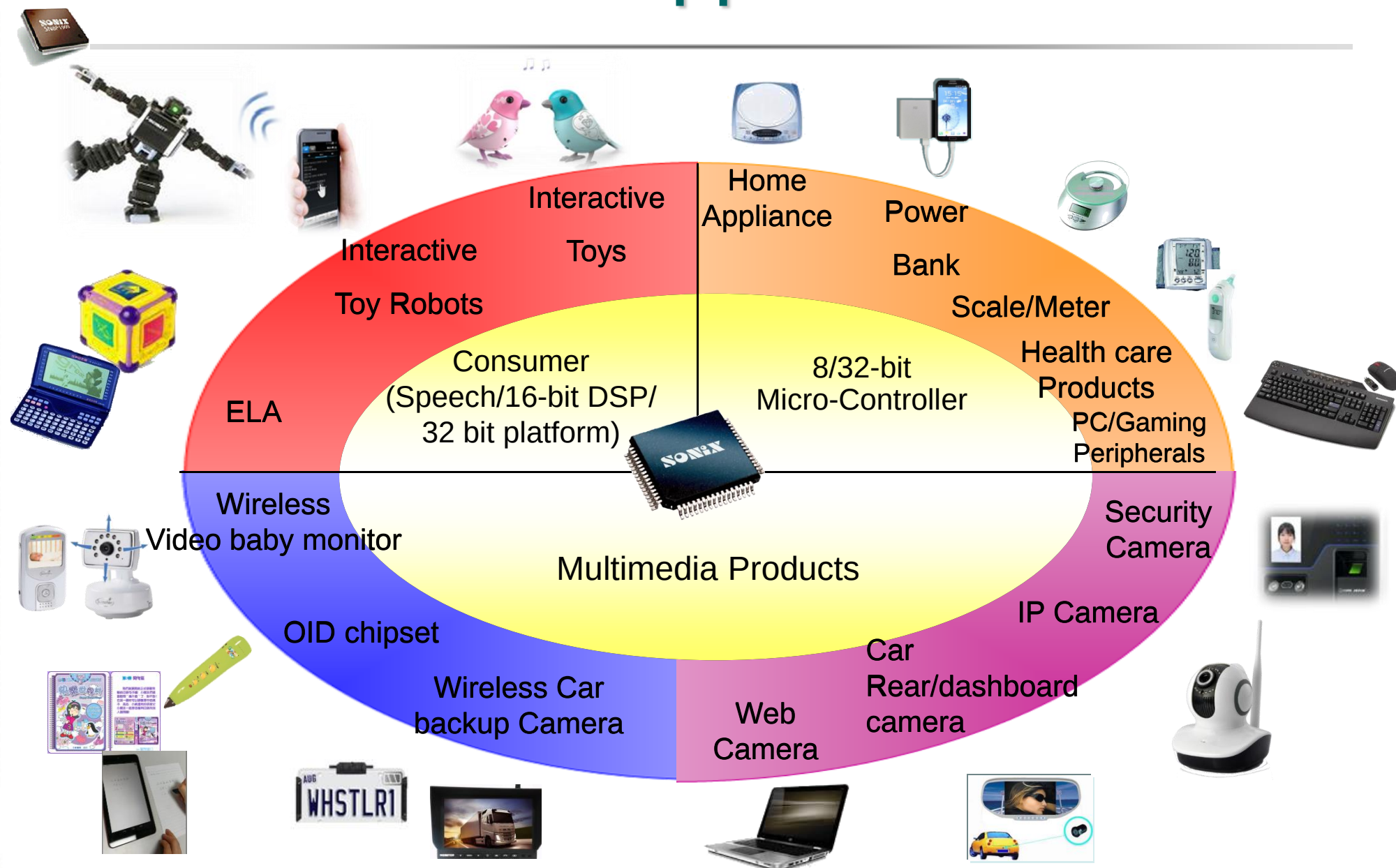
SONiX Technology Co., Ltd. Company Briefing

Spokes person: Daniel Pan

Date: March 10th, 2023



Product Lines & Applications

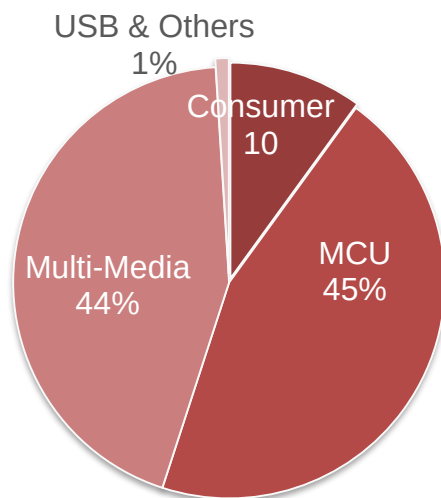


Product Mix Change

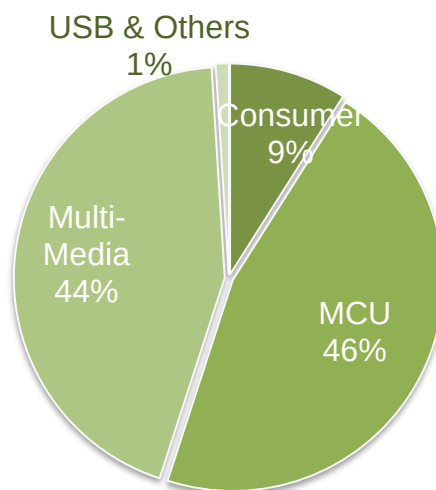


- The proportion of MCU dropped in 2022 due to market demand was weak.

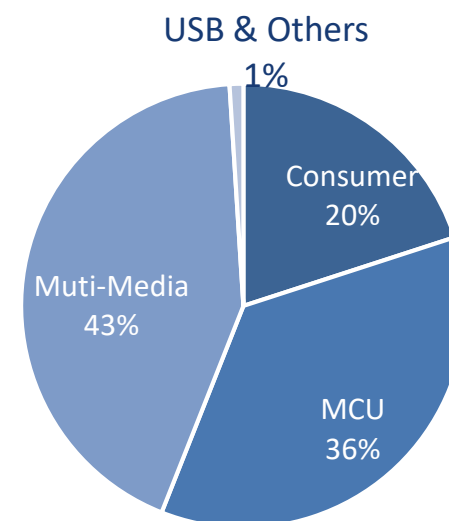
FY2020



FY2021



FY2022

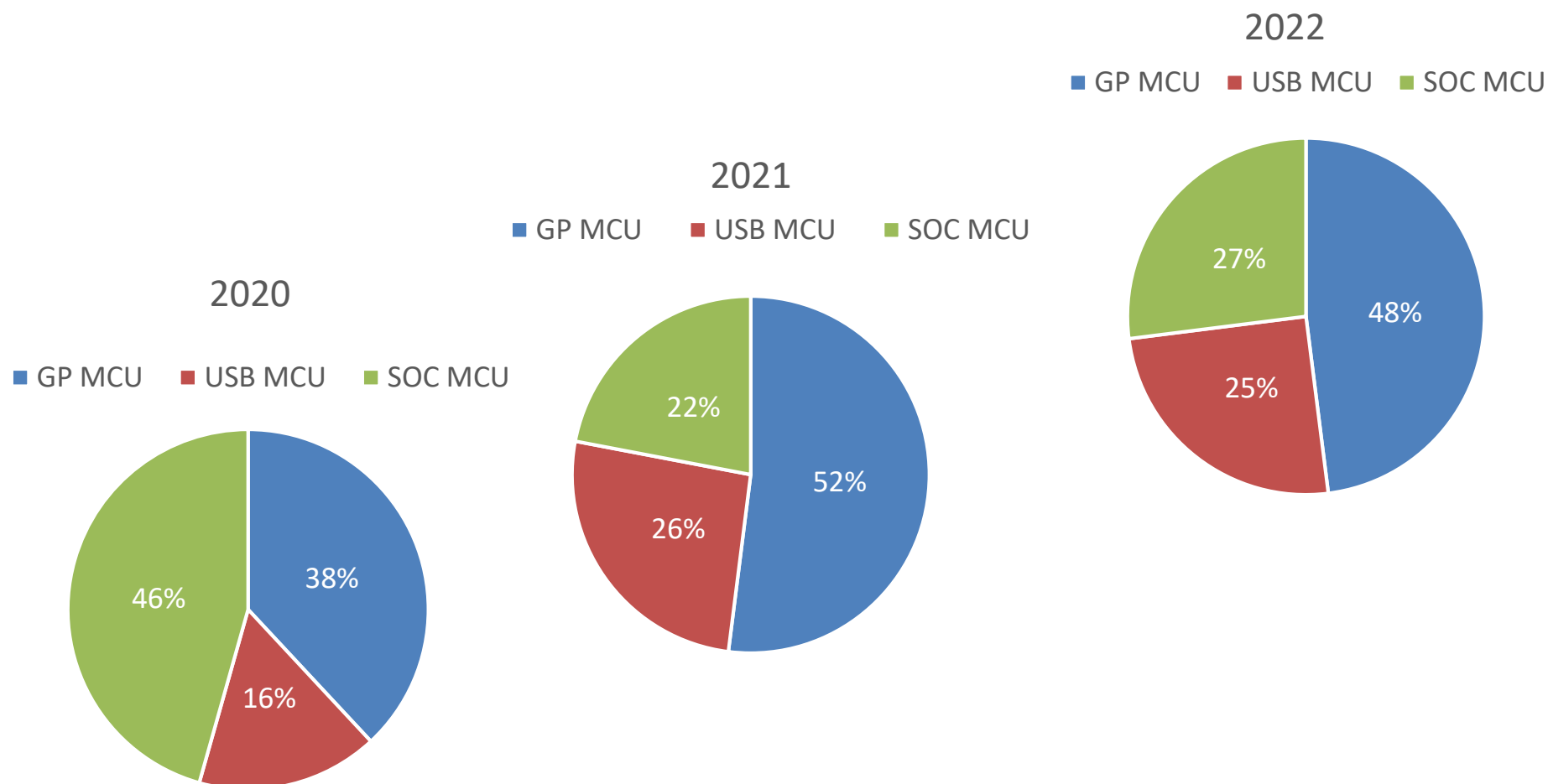


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Scale Products  Mesh Nebulizer  Glucose Meter  	Remote Control    Battery Charger  Drone  Others     Home Appliances      	PC Peripherals   Gaming Accessories    USB Type C PD Charger 

Sonix 2022 MCU breakdown

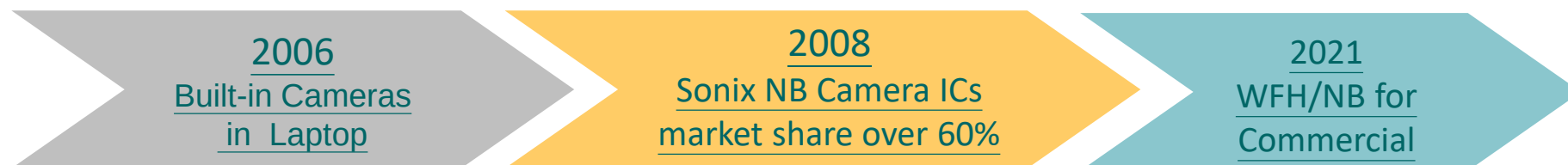




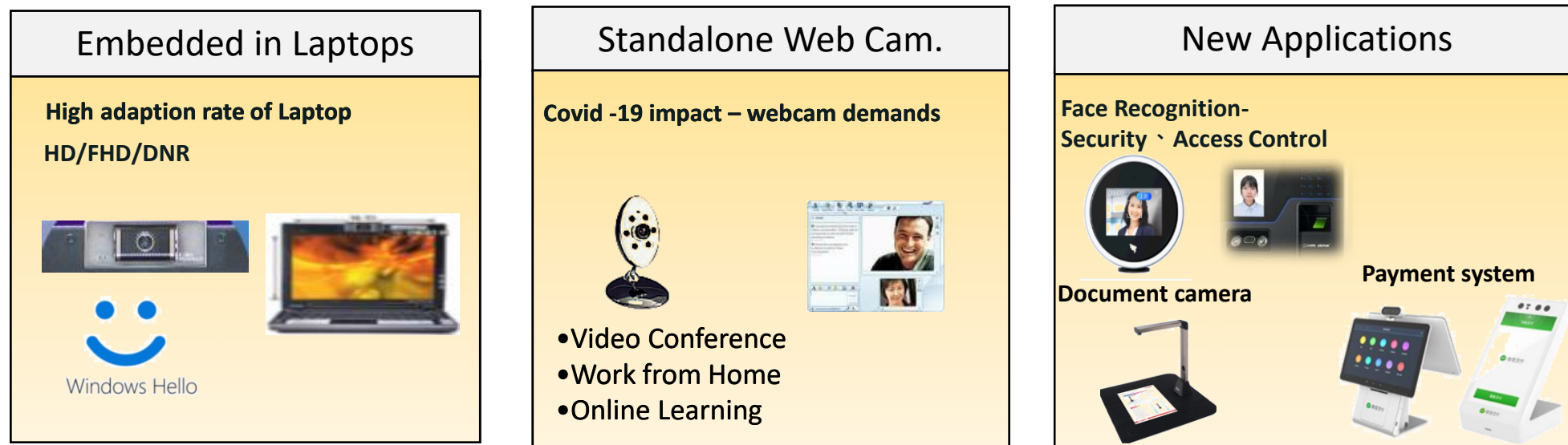
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

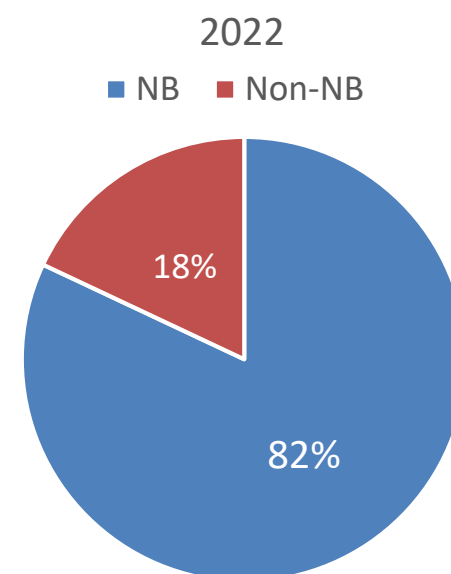
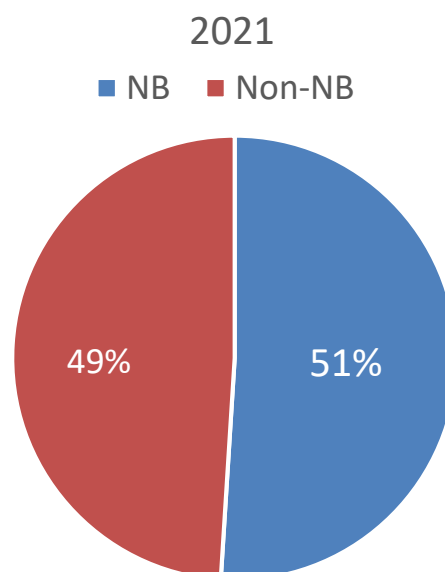
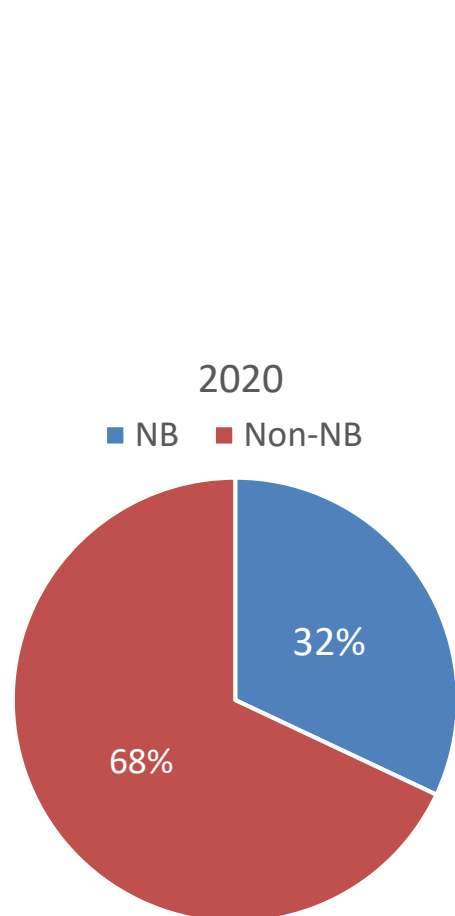
■ Aggressive expansion



■ New applications create larger markets



Webcam IC breakdown





2022 Financial Results Summary

Unit: NT\$ in Thousand

	2022	2021
Net Sales	3,354,067	5,865,539
Net Income	578,568	1,462,320
EPS (NTD)	3.45	8.71
Cash and cash equivalents	822,487	1,413,101
Inventories, net	1,222,093	1,448,377
Inventory Turnover Days	285	158
Accounts and Notes Receivables	240,530	546,693
Total Assets	4,173,812	5,601,533
Total Liabilities	572,080	1,270,053
Total Equity	3,601,732	4,331,480



2022 Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022	%	2021	%	YoY(%)
Net Sales	3,354,067	100%	5,865,539	100%	-43%
Gross Profit	1,563,233	47%	3,014,001	52%	-48%
Operating Income	558,209	17%	1,846,558	32%	-70%
Income Before Tax	697,515	21%	1,869,708	32%	-63%
Net Income	578,568	17%	1,462,320	25%	-60%
 Gross Margin Rate	 47%		 52%		
 EPS (NT Dollars)	 3.45		 8.71		



2022 4Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 4Q	%	2021 4Q	%	YoY(%)
Net Sales	555,557	100%	1,207,062	100%	-54%
Gross Profit	255,038	46%	618,481	51%	-59%
Operating Income	30,868	6%	345,718	29%	-91%
Income Before Tax	30,220	5%	347,696	29%	-91%
Net Income	20,783	4%	282,695	23%	-93%
Gross Margin Rate	46%		51%		
EPS (NT Dollars)	0.13		1.68		



2022 4Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2022 4Q	%	2022 3Q	%	QoQ(%)
Net Sales	555,557	100%	744,462	100%	-25%
Gross Profit	255,038	46%	337,490	45%	-24%
Operating Income	30,868	6%	82,929	11%	-63%
Income Before Tax	30,220	5%	118,604	16%	-75%
Net Income	20,783	4%	94,172	13%	-78%
Gross Margin Rate	46%		45%		
EPS (NT Dollars)	0.13		0.56		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2016	2017	2018	2019	2020	2021
EPS	1.67	1.41	2.02	2.03	6.11	8.71
Cash Dividend	1.8	1.5	2.08	2.1	5.7	7
Payout Reatio	108%	106%	103%	103%	93%	80%

Q & A

