

松翰科技公司簡介

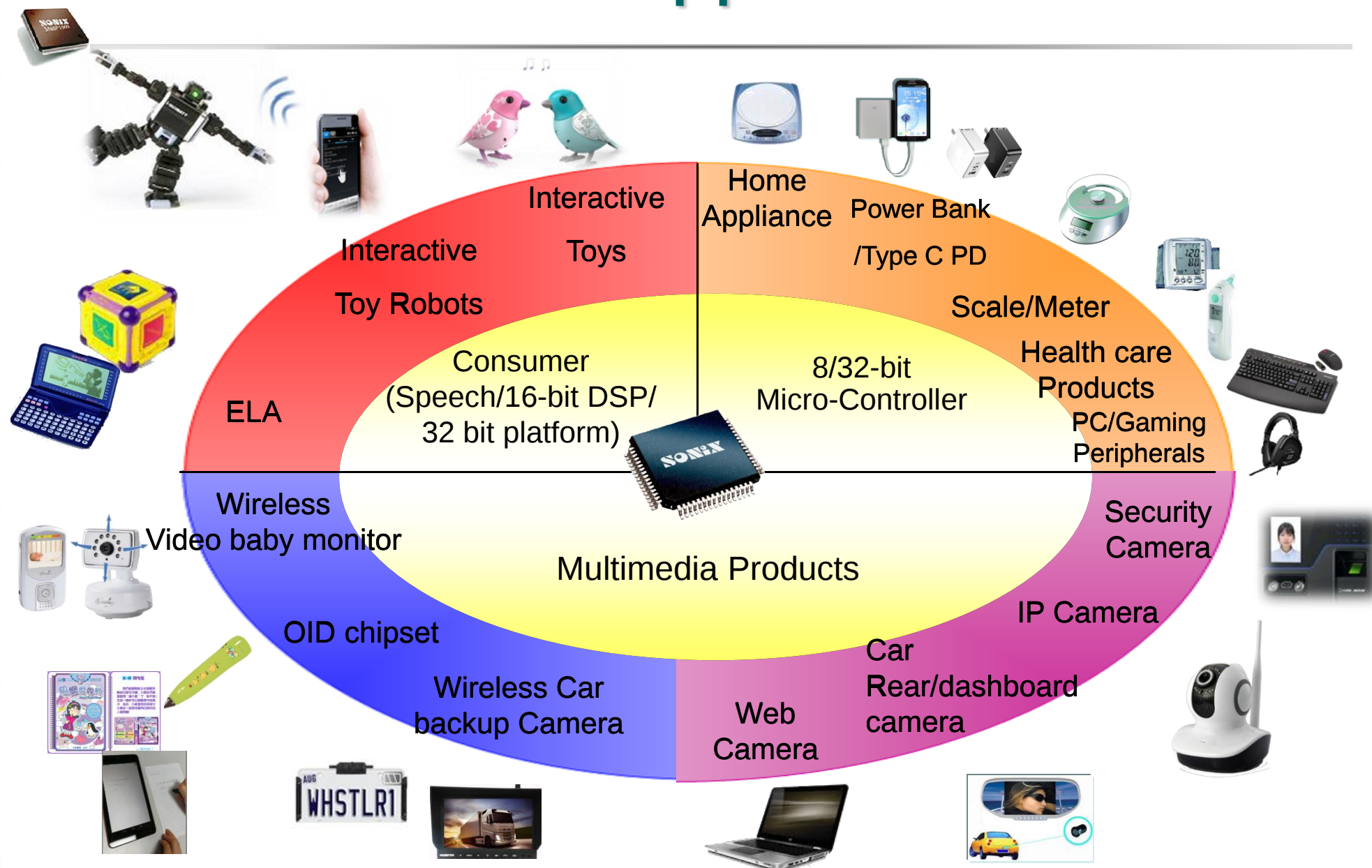
SONiX Technology Co., Ltd. Company Briefing

Spokesperson: Daniel Pan

Date: May 12th , 2023

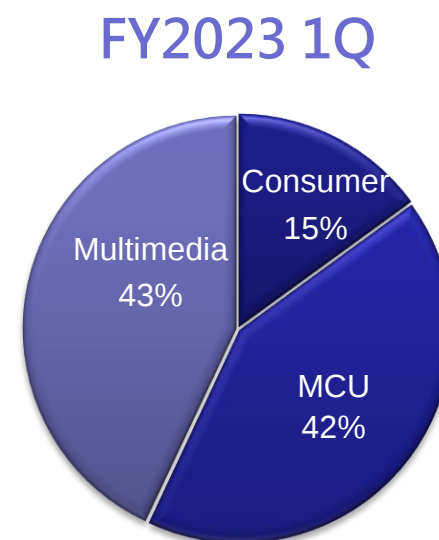
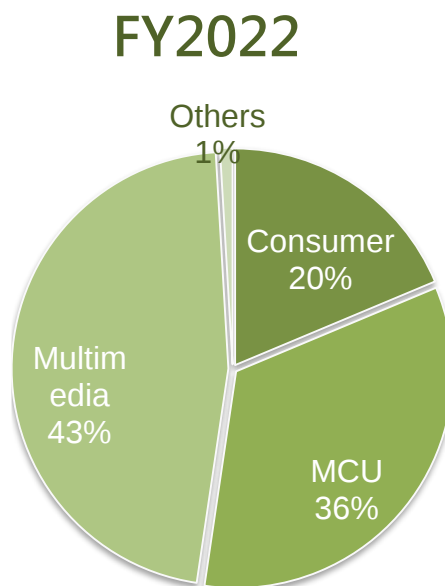
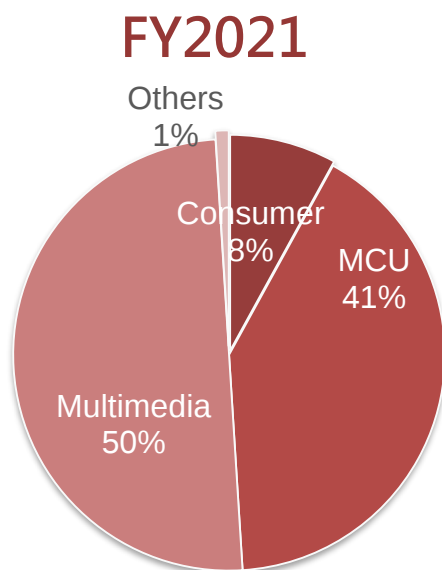


Product Lines & Applications



Product Mix Change

Confidential



Sonix MCU Overview by Applications



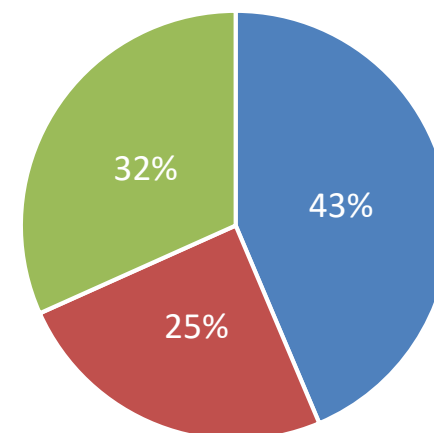
SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Glucose Meter  Scale Products   Oximeter 	Remote Control     Battery Charger  Drone  Others     Home Appliances      	PC Peripherals   Gaming Accessories    USB Type C PD Charger 

2023 1Q MCU breakdown



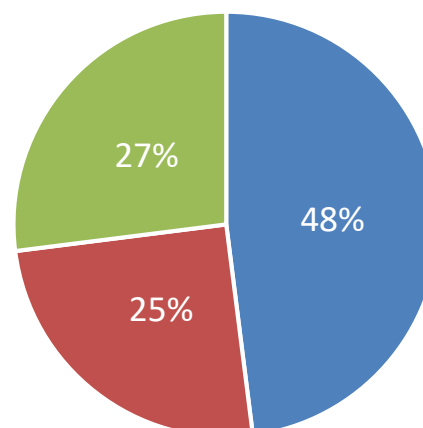
2023 1Q

■ GP MCU ■ USB MCU ■ SOC MCU



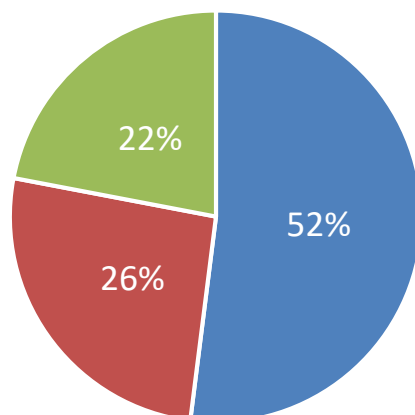
2022

■ GP MCU ■ USB MCU ■ SOC MCU



2021

■ GP MCU ■ USB MCU ■ SOC MCU

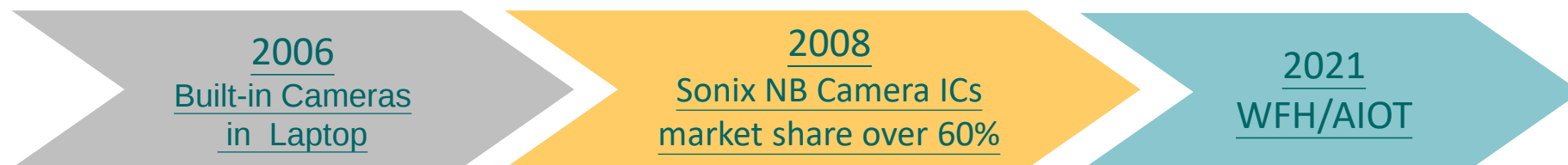




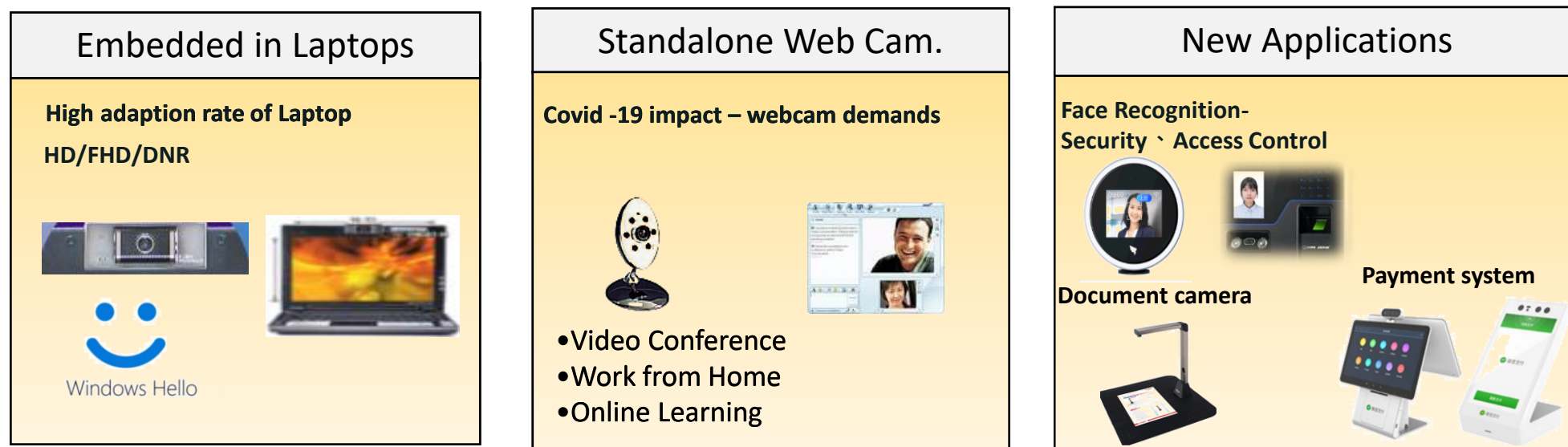
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

■ Aggressive expansion



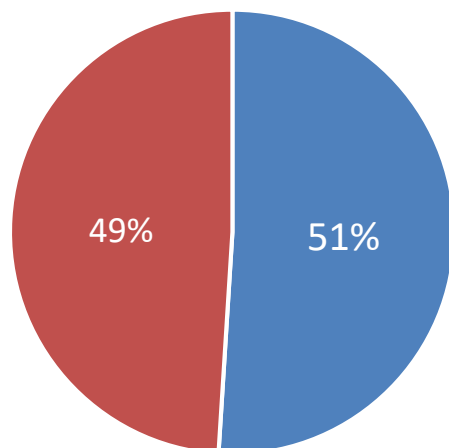
■ New applications create larger markets



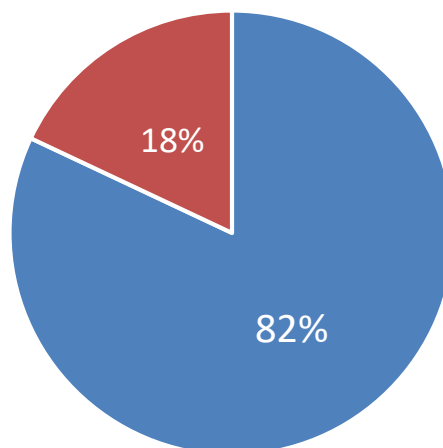
Webcam IC breakdown



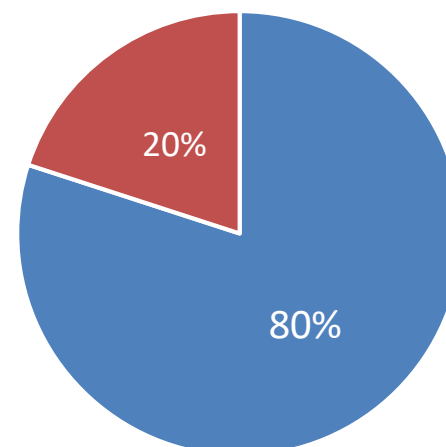
2021
■ NB ■ Non-NB



2022
■ NB ■ Non-NB



2023 1Q
■ NB ■ Non-NB





2023 1Q Financial Results Summary

Unit: NT\$ in Thousand

	2023 1Q	2022 1Q
Net Sales	538,446	1,026,865
Net Income	4,783	230,647
EPS (NTD)	0.05	1.27
Cash and cash equivalents	801,366	1,629,133
Inventories, net	1,128,189	1,438,494
Inventory Turnover Days	348	252
Accounts and Notes Receivables	281,115	548,670
Total Assets	4,131,445	5,863,886
Total Liabilities	453,199	1,217,346
Total Equity	3,678,246	4,646,540



2023 1Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2023 1Q	%	2022 1Q	%	YoY(%)
Net Sales	538,446	100%	1,026,865	100%	-48%
Gross Profit	214,678	40%	481,125	47%	-55%
Operating Income	4,783	1%	230,647	22%	-98%
Income Before Tax	11,464	2%	267,867	26%	-96%
Net Income	8,968	2%	213,359	21%	-96%
Gross Margin Rate	40%		47%		
EPS (NT Dollars)	0.05		1.27		



2023 1Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2023 1Q	%	2022 4Q	%	QoQ(%)
Net Sales	538,446	100%	555,557	100%	-3%
Gross Profit	214,678	40%	255,038	46%	-16%
Operating Income	4,783	1%	30,868	6%	-85%
Income Before Tax	11,464	2%	30,220	5%	-62%
Net Income	8,968	2%	20,783	4%	-57%
Gross Margin Rate	40%		46%		
EPS (NT Dollars)	0.05		0.13		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2017	2018	2019	2020	2021	2022
EPS	1.41	2.02	2.03	6.11	8.71	3.45
Cash Dividend	1.5	2.08	2.1	5.7	7	2.5
Payout Reatio	106%	103%	103%	93%	80%	72%

Q & A

