

松翰科技公司簡介

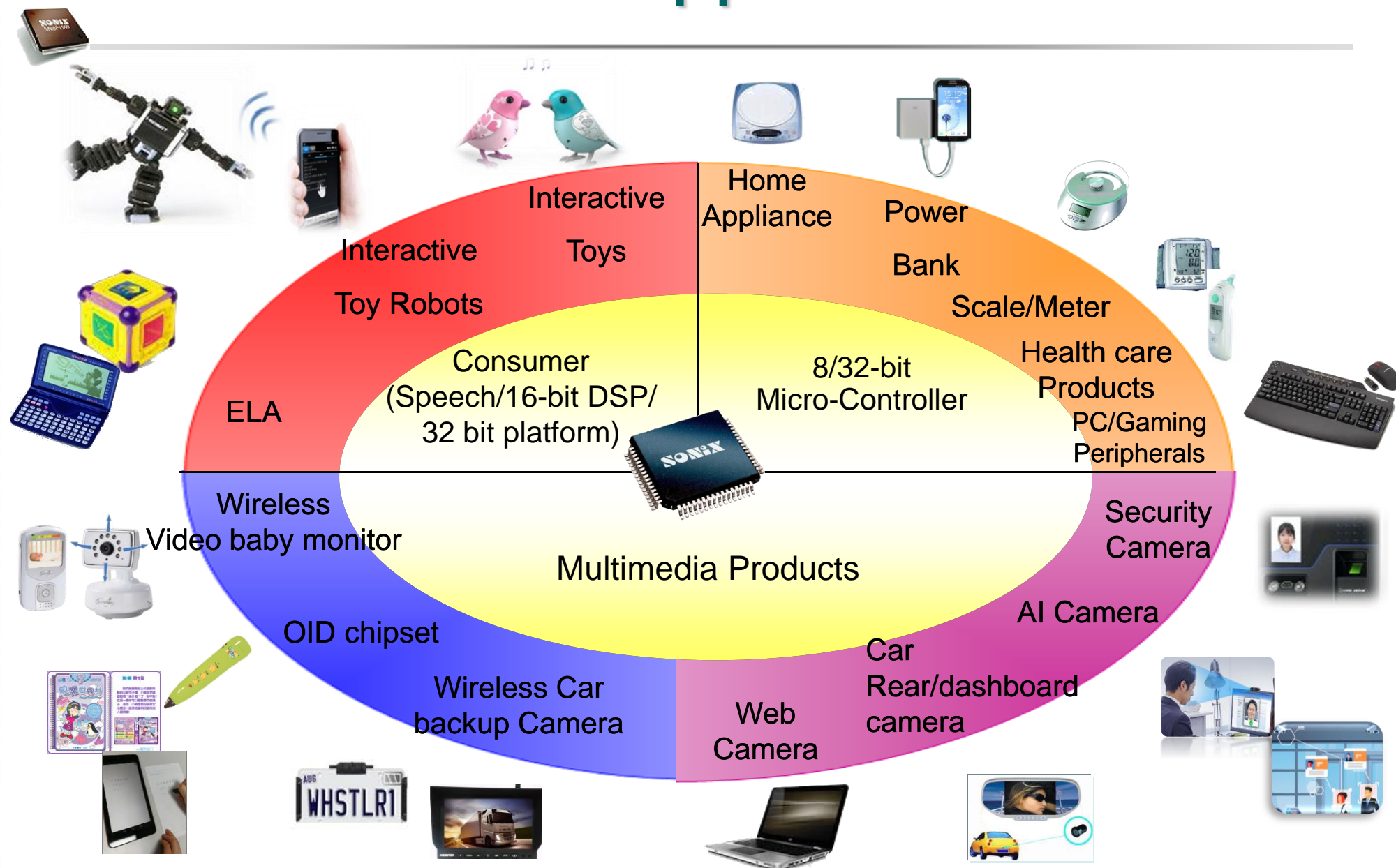
SONiX Technology Co., Ltd. Company Briefing

Spokes person: Daniel Pan

Date: August 22nd, 2024



Product Lines & Applications

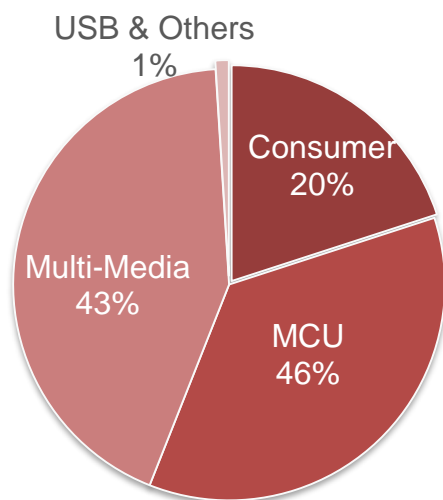


Product Mix Change

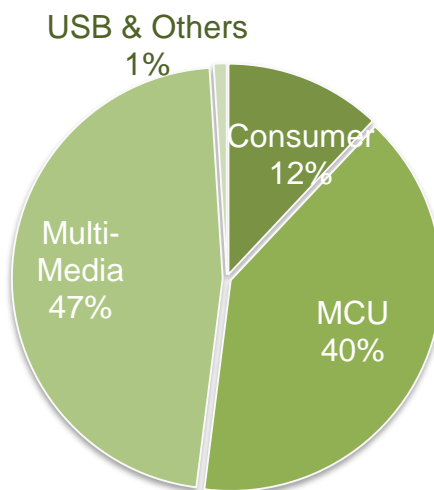


- The proportion of MCU dropped in 2022 due to market demand was weak.

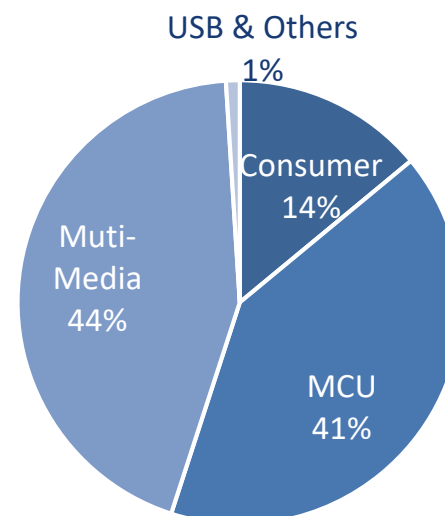
FY2022



FY2023































FY2024 1H

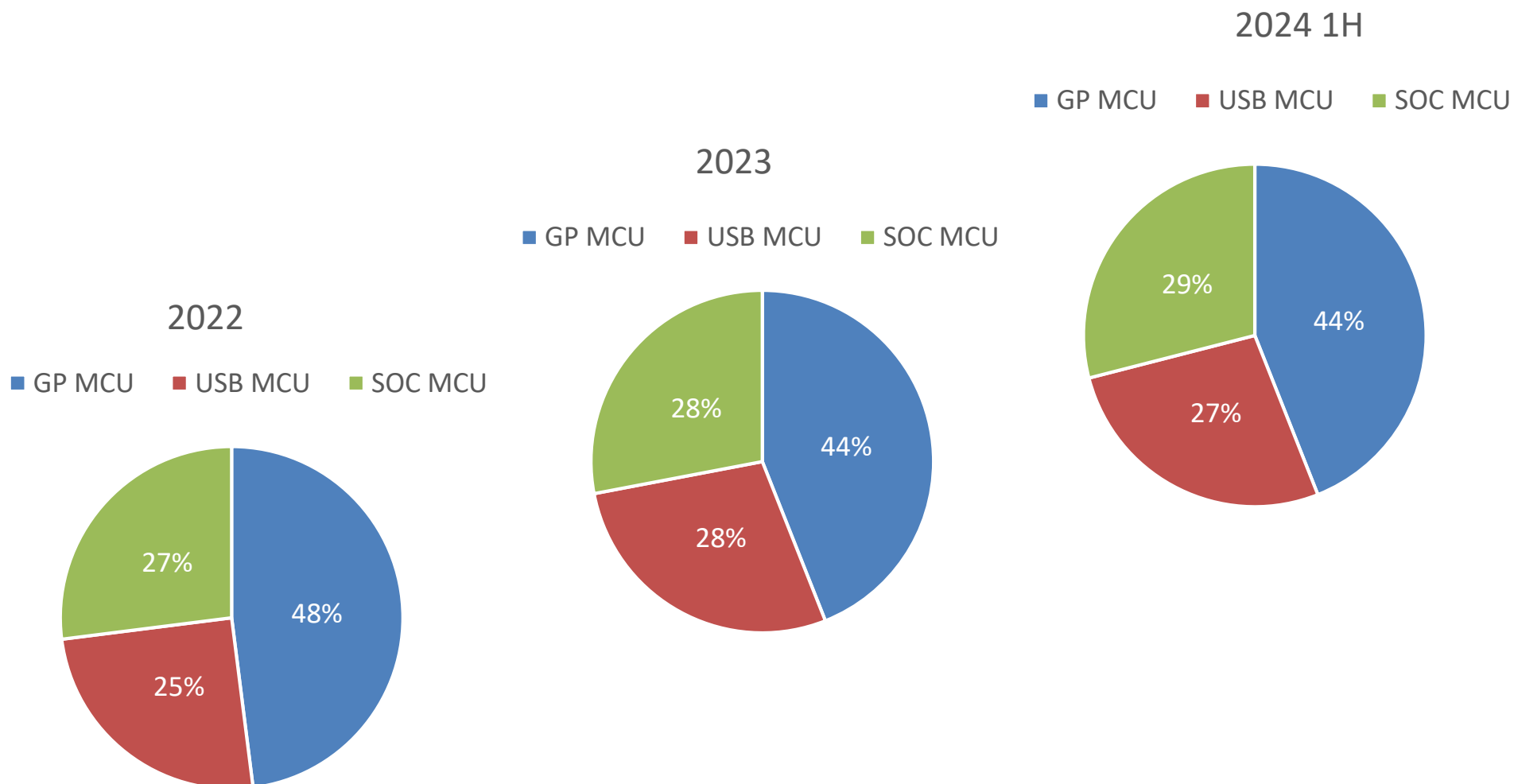


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
<p>Forehead /Ear thermometer</p>   <p>Blood pressure Monitor</p>  <p>Scale Products</p>  <p>Mesh Nebulizer</p>  <p>Glucose Meter</p>  	<p>Remote Control</p>    <p>Battery Charger</p>  <p>Drone</p>  <p>Others</p>     <p>Home Appliances</p>      	<p>PC Peripherals</p>   <p>Gaming Accessories</p>    <p>USB Type C PD Charger</p> 

MCU breakdown





Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

■ Aggressive expansion



■ New applications create larger markets

Embedded in Laptops

High adaption rate of Laptop
HD/FHD/DNR

Windows Hello

Standalone Web Cam.

Covid -19 impact – webcam demands

- Video Conference
- Work from Home
- Online Learning

New Applications

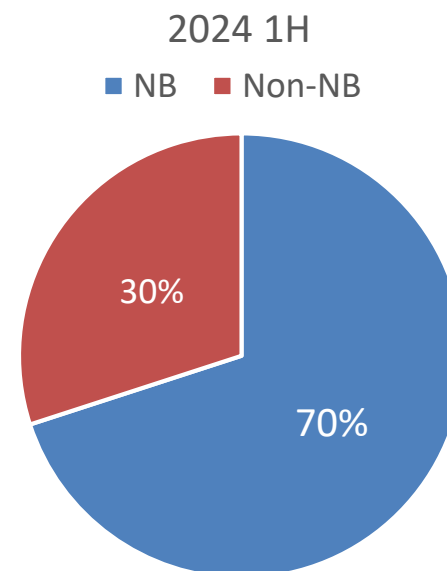
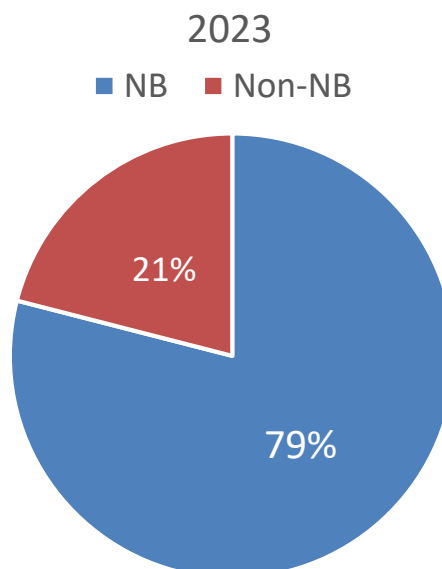
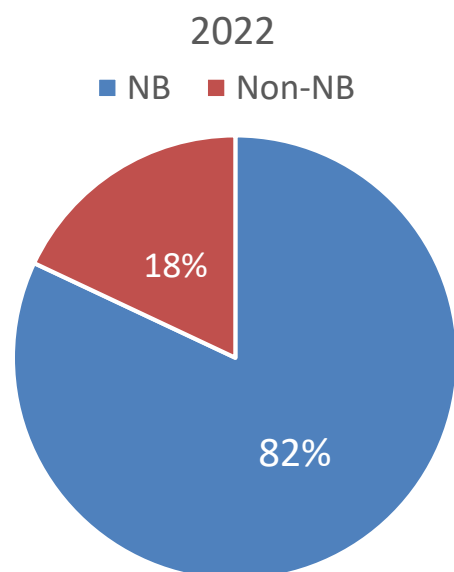
Face Recognition-
Security 、 Access Control

HPD
(Human Presence
Detection)

Document camera

Payment system

Webcam IC breakdown



2024 1H Financial Results Summary



Unit: NT\$ in Thousand

	2024 1H	2023 1H
Net Sales	1,336,426	1,201,406
Net Income	60,551	34,438
EPS (NTD)	0.72	0.50
Cash and cash equivalents	1,445,759	1,083,659
Inventories, net	721,574	919,324
Inventory Turnover Days	188	294
Accounts and Notes Receivables	339,478	336,039
Total Assets	4,238,647	4,405,525
Total Liabilities	765,022	981,970
Total Equity	3,473,625	3,423,555



2024 1H Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 1H	%	2023 1H	%	YoY(%)
Net Sales	1,336,426	100%	1,201,406	100%	11%
Gross Profit	565,884	42%	482,437	40%	17%
Operating Income	60,551	5%	34,438	3%	76%
Income Before Tax	130,809	10%	67,043	6%	95%
Net Income	121,160	9%	83,432	7%	45%
 Gross Margin Rate	 42%		 40%		
 EPS (NT Dollars)	 0.72		 0.50		



2024 2Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 2Q	%	2023 2Q	%	YoY(%)
Net Sales	724,398	100%	662,960	100%	9%
Gross Profit	305,764	42%	267,759	40%	14%
Operating Income	35,776	5%	29,655	4%	21%
Income Before Tax	71,684	10%	55,579	8%	29%
Net Income	73,694	10%	74,464	11%	-1%
Gross Margin Rate	42%		40%		
EPS (NT Dollars)	0.44		0.45		



2024 2Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 2Q	%	2024 1Q	%	QoQ(%)
Net Sales	724,398	100%	612,028	100%	18%
Gross Profit	305,764	42%	260,120	43%	18%
Operating Income	35,776	5%	24,775	4%	44%
Income Before Tax	71,684	10%	59,125	10%	21%
Net Income	73,694	10%	47,466	8%	55%
Gross Margin Rate	42%		43%		
EPS (NT Dollars)	0.44		0.28		



High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2018	2019	2020	2021	2022	2023
EPS	2.02	2.03	6.11	8.71	3.45	1.11
Cash Dividend	2.08	2.1	5.7	7	2.5	1.2
Payout Reatio	103%	103%	93%	80%	72%	108%

Q & A

