

松翰科技公司簡介

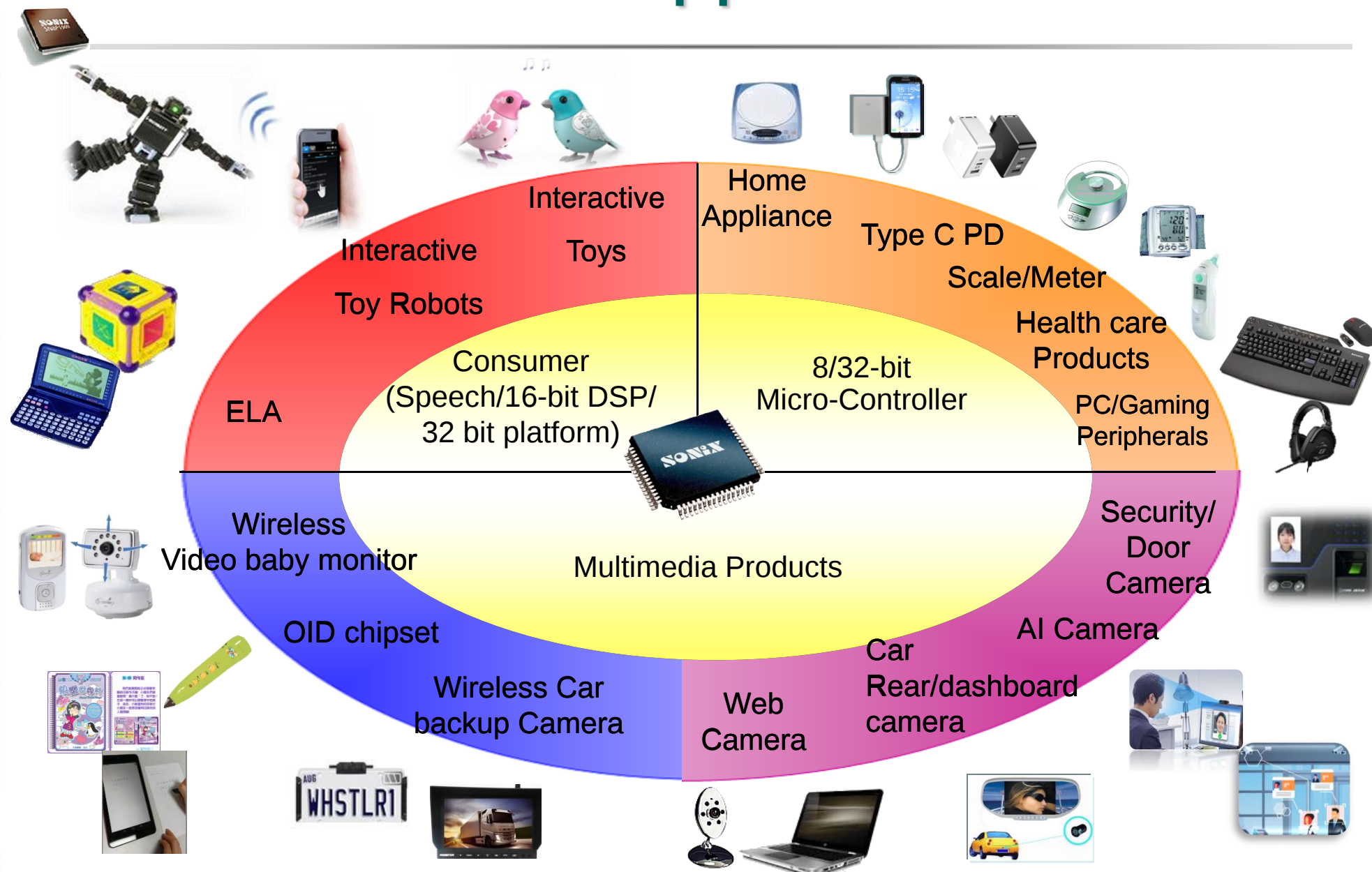
SONiX Technology Co., Ltd. Company Briefing

Spokes person: Daniel Pan

Date: May 16th, 2024



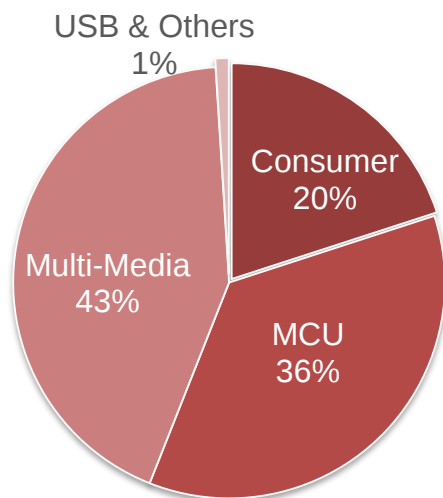
Product Lines & Applications



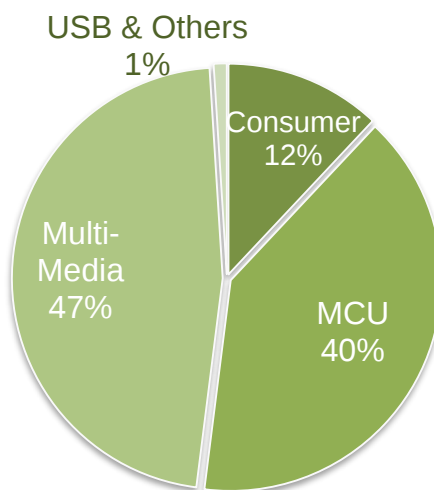
Product Mix Change



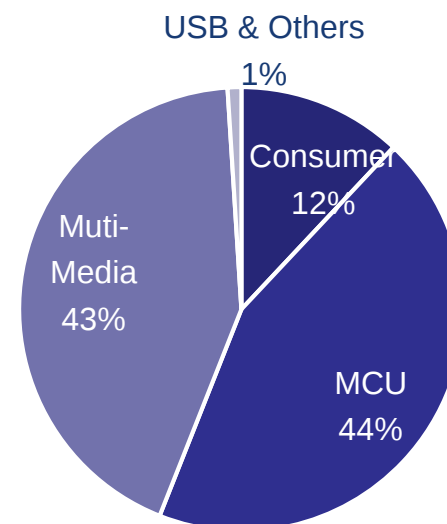
FY2022



FY2023



FY2024 1Q

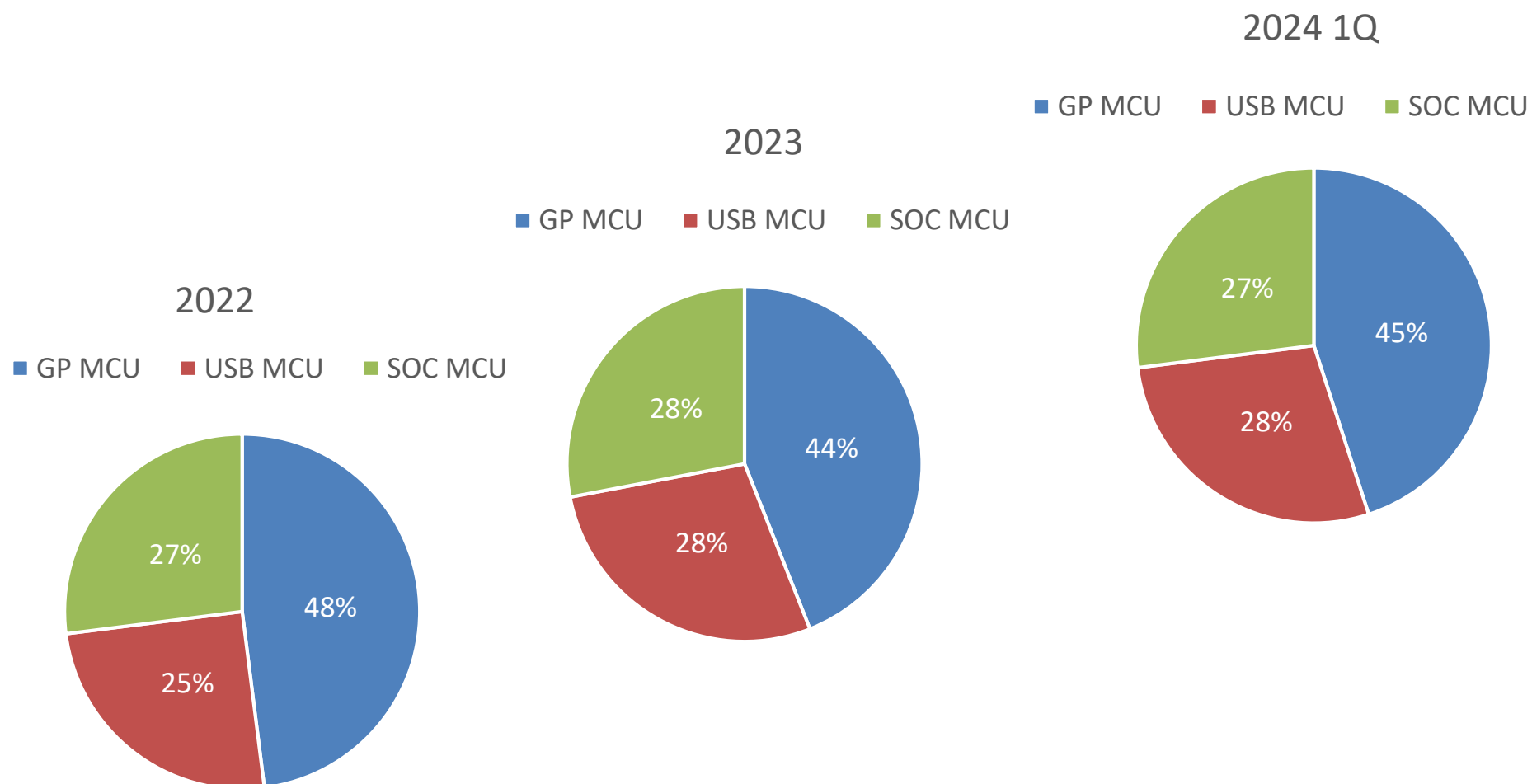


Sonix MCU Overview by Applications



SOC MCU (w/12-24bit ADC) (Healthcare)	GP (General Purpose)	USB (w/USB) (PC Peripheral)
Forehead /Ear thermometer   Blood pressure Monitor  Glucose Meter  Scale Products   Mesh Nebulizer 	Remote Control     Battery Charger  Drone  Others     Home Appliances      	PC Peripherals   Gaming Accessories     USB Type C PD Charger  

Sonix 2024 MCU breakdown





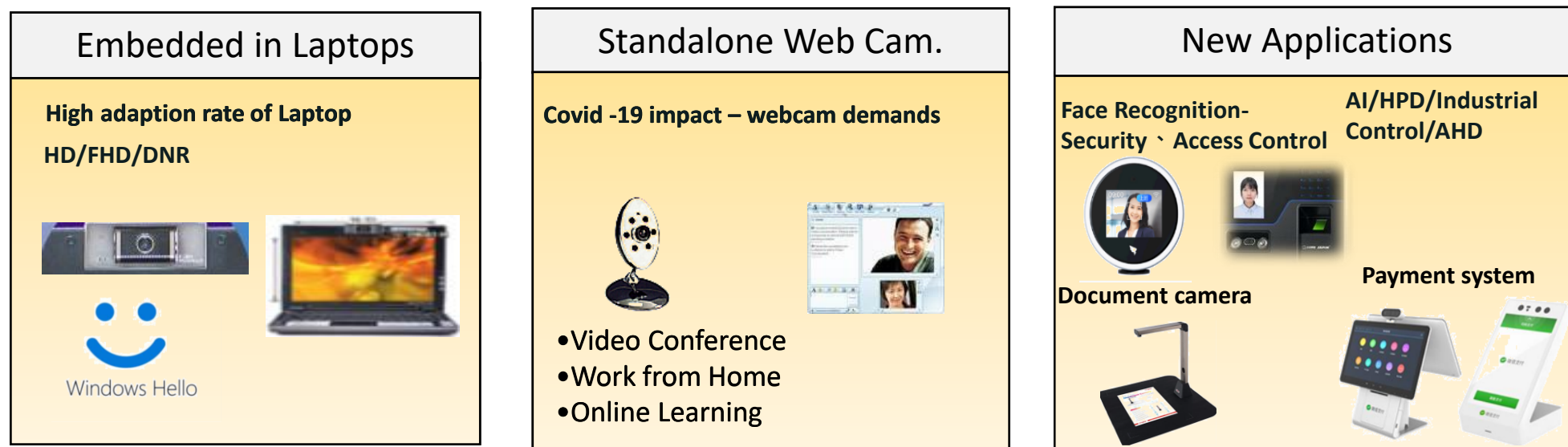
Growth Opportunity – Webcam ICs

Multimedia ICs are the key growth driver for Sonix

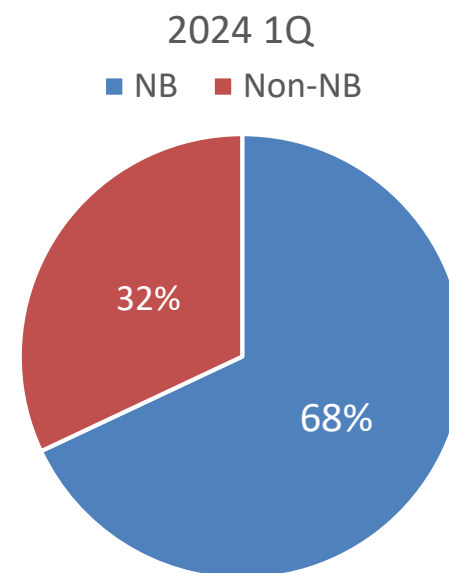
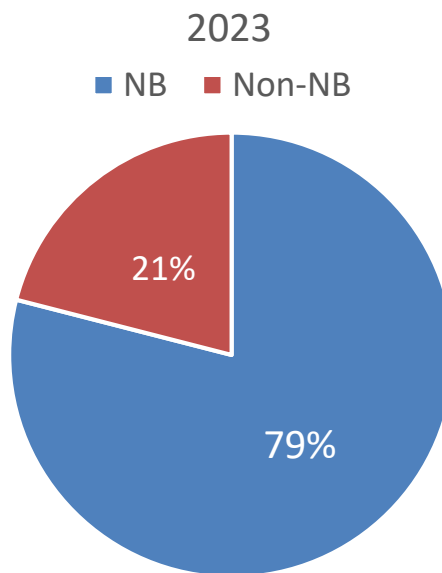
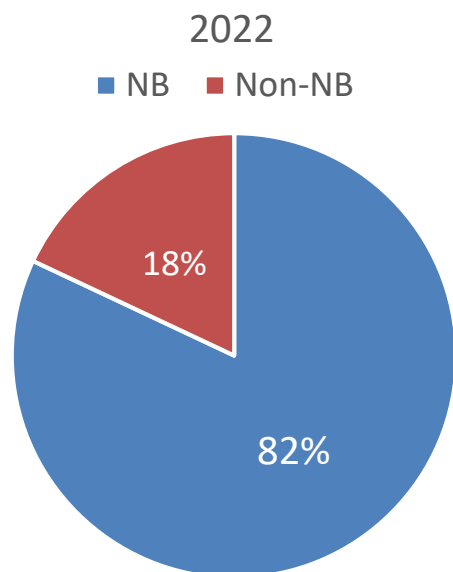
■ Aggressive expansion



■ New applications create larger markets



Webcam IC breakdown





2024 -1Q Financial Results Summary

Unit: NT\$ in Thousand

	2024 1Q	2023 1Q
Net Sales	612,028	538,446
Net Income	24,775	4,783
EPS (NTD)	0.28	0.05
Cash and cash equivalents	1,259,875	801,366
Inventories, net	786,378	1,128,189
Inventory Turnover Days	215	348
Accounts and Notes Receivables	263,844	281,115
Total Assets	4,163,762	4,131,445
Total Liabilities	520,314	453,199
Total Equity	3,643,448	3,678,246



2024 1Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 1Q	%	2023 1Q	%	YoY(%)
Net Sales	612,028	100%	538,446	100%	14%
Gross Profit	260,120	43%	214,678	40%	21%
Operating Income	24,775	4%	4,783	1%	418%
Income Before Tax	59,125	9%	11,464	2%	416%
Net Income	47,466	7%	8,968	2%	429%
Gross Margin Rate	43%		40%		
EPS (NT Dollars)	0.28		0.05		



2024 1Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	2024 1Q	%	2023 4Q	%	QoQ(%)
Net Sales	612,028	100%	710,230	100%	-14%
Gross Profit	260,120	43%	306,069	43%	-15%
Operating Income	24,775	4%	71,479	10%	-65%
Income Before Tax	59,125	9%	57,776	8%	2%
Net Income	47,466	7%	41,688	6%	14%

Gross Margin Rate	43%	43%
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EPS (NT Dollars)	0.28	0.25
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High Cash Dividend Trend

■ High payout ratio

Unit: NT\$

Year	2018	2019	2020	2021	2022	2023
EPS	2.02	2.03	6.11	8.71	3.45	1.11
Cash Dividend	2.08	2.1	5.7	7	2.5	1.2
Payout Reatio	103%	103%	93%	80%	72%	108%

Q & A

