

松翰科技公司簡介

SONiX Technology Co., Ltd. Company Briefing

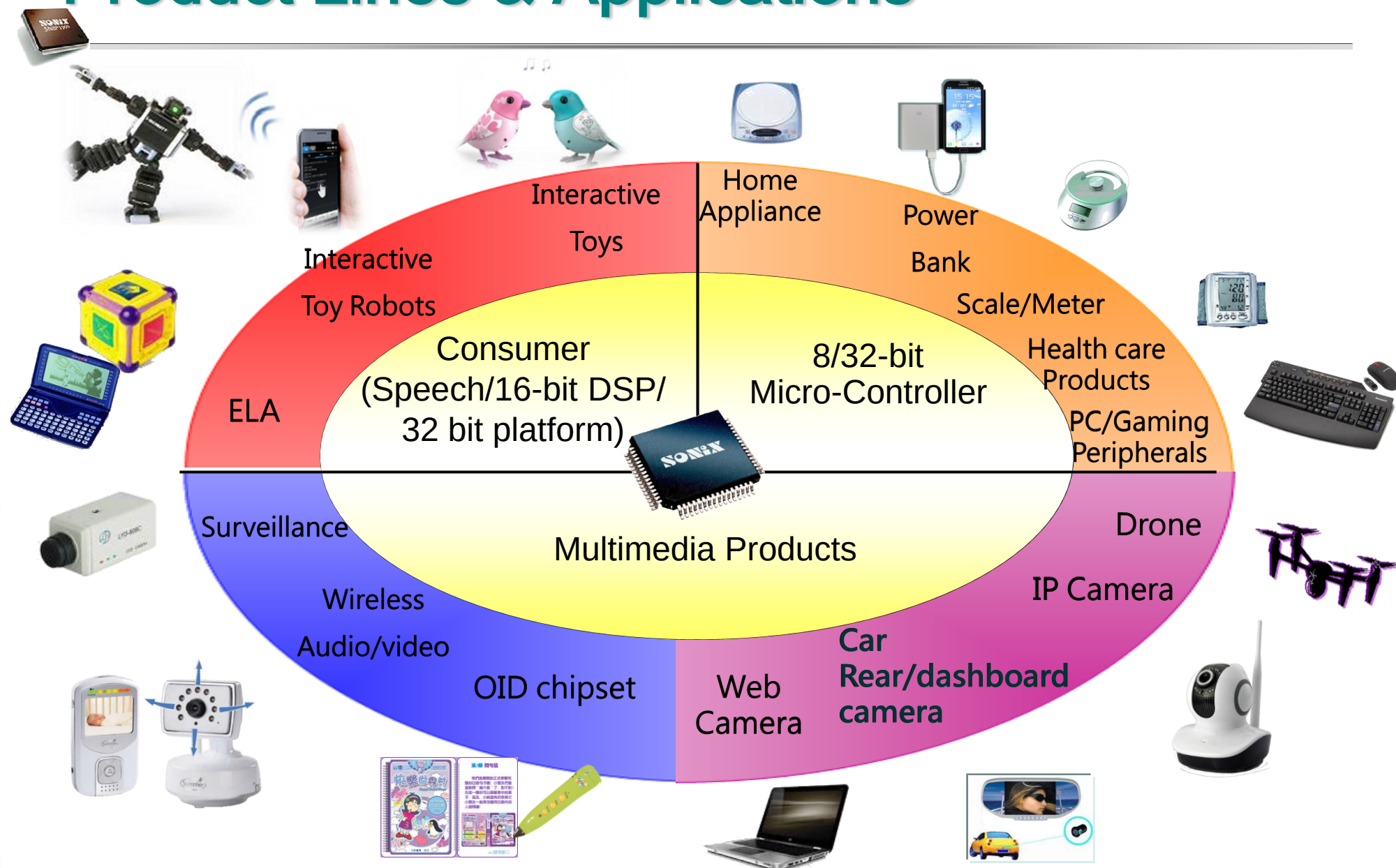
Spokesperson: Daniel Pan



Now That's Smart.

Date: December 6th, 2017

Product Lines & Applications



2017 1~3Q Financial Results Summary



Unit: NT\$ in Thousand

	2017 1~3Q	2016 1~3Q
Net Sales	2,562,468	2,389,487
Net Income	198,197	212,423
EPS (NTD)	1.18	1.27
Cash and cash equivalents	647,332	991,253
Inventories,net	586,213	408,616
Inventory Turnover Days	109	86
Accounts and Notes Receivables	472,884	450,877
Total Assets	3,496,741	3,556,732
Total Liabilities	604,469	617,396
Total Equity	2,892,272	2,939,336



2017 1~3Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	FY2017 1~3Q	%	FY2016 1~3Q	%	Growth(%)
Net Sales	2,562,468	100%	2,389,487	100%	7.2%
Gross Profit	978,019	38%	982,757	41%	-0.5%
Operating Income	239,106	10%	241,130	10%	-0.8%
Income Before Tax	245,240	10%	266,327	11%	-7.9%
Net Income	198,197	8%	212,423	9%	-6.7%
Gross Margin Rate	38%		41%		
EPS (NT Dollars)	1.18		1.27		



2017 3Q Financial Results YoY

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	FY2017 3Q	%	FY 2016 3Q	%	Growth(%)
Net Sales	887,663	100%	824,685	100%	7.6%
Gross Profit	346,470	39%	332,400	40%	4.2%
Operating Income	91,237	10%	74,790	9%	22.0%
Income Before Tax	99,441	11%	93,519	11%	6.3%
Net Income	80,732	9%	71,648	8%	12.7%
Gross Margin Rate	39%		40%		
EPS (NTD)	0.48		0.43		



2017 3Q Financial Results QoQ

Statements of Comprehensive Income

Unit: NT\$ in Thousand

	FY2017_3Q	%	FY2017_2Q	%	Growth(%)
Net Sales	887,663	100%	941,844	100%	-5.8%
Gross Profit	346,470	39%	350,876	37%	-1.3%
Operating Income	91,237	10%	88,945	9%	2.6%
Income Before Tax	99,441	11%	104,675	11%	-5.0%
Net Income	80,732	9%	85,703	9%	-5.8%
Gross Margin Rate	39%		37%		
EPS (NT Dollars)	0.48		0.51		



High Cash Dividend Trend

■ High payout ratio and dividend yield

Unit: NT\$

Year	2012	2013	2014	2015	2016
EPS	3.2	3.07	3.12	2.32	1.67
Cash Dividend	3	3.2	3.2	2.2	*1.8
Payout Ratio	94%	104%	103%	95%	108%

* Cash Dividend NT\$1.48/pre share and & NT\$0.32/per share from legal reserve.



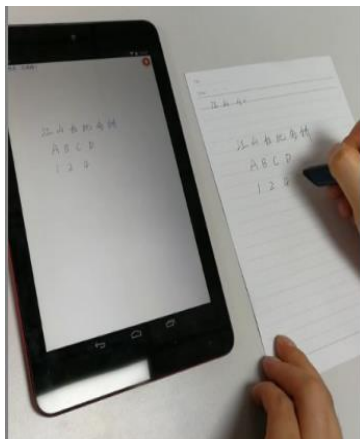
Optical ID Applications-

Smart learning/educational platform

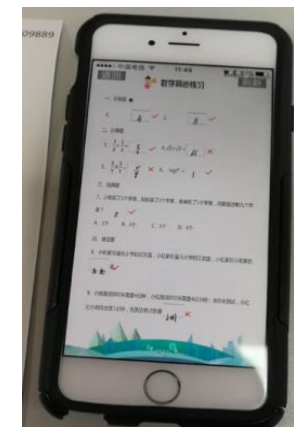
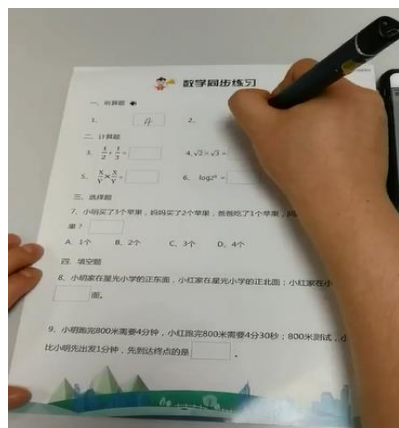
Handwriting learning



Handwriting input



E-learning- Handwriting recognition/ learning data analysis



Smart learning robot



Board game application



Q & A

